

# Surplus Sampler

November 2007

## From The Director's Chair

**New People** Please join me in welcoming Al Dean to the BSSO team. Al will be responsible for screening, pricing, delivery, and customer satisfaction for our Law Enforcement programs. As Al has an enforcement background, he should be able to speak your language and get you the type of equipment and supplies from amongst a variety of sources (Federal Surplus, 1033 Excess, and/or 1122 New Property). Al can be reached at 717-787-6159 ext 3203 or email him at [al-dean@state.pa.us](mailto:al-dean@state.pa.us).

**New Prices** GSA posted pricing for 2008 vehicles on Friday, 10/12/07. So, we are now in a position to provide new vehicle pricing through the 1122 program. Please note the following two developments. 1) The Dodge Charger (pursuit version) is now available under GSA contract 2) Vehicle contracts are for a fixed quantity. Last year, the Fed's had to suspend purchases of Chevrolet Tahoe's due to reaching the agreed quantity before the contract year expired. So, don't wait, ask us for a quote and reserve yours today. Nothing like that new car smell!

**New Features** Mary Beth Enggren has been hard at work spiffing up our website. Please note that she has recently added several new features you are sure to appreciate. First, you will now find a convenient link to sign up for our newsletter and other program updates on each webpage. Located on the right hand 'nav' bar, the link is contained in a box entitled "[Subscribe to E-Updates](#)". Clicking on the link will provide you with a very simple, on-line form wherein you can transmit your email address to us. Secondly, MB (Mary Beth) has developed an [E-wants list](#). In the past, you had to print out a hard copy .pdf form to fill out and fax to us. Now, you can simply fill out an electronic form on-line which will be automatically transmitted. The form can be accessed again on the right hand nav bar of any Federal Surplus web page. Simply fill in the form and hit the "Submit" button. We will then screen for property meeting your request for up to 12 months

**New Friends** During the month of October, staff members represented the Bureau at the annual County Prison Warden's meeting in Harrisburg; for Schuylkill County Township Officials at Land- ingville; for Rep DePasquale in York; and at the SBA Fair in Pittsburgh. During the month of November, we have commitments to speak with the Chester County Fire Chiefs in Thorndale on 11/1 and on 11/16 for Rep Eachus at the Luzerne County Community College in Hazleton.

**New Opportunity** I attended the annual Defense Logistics Agency's Law Enforcement conference in Atlanta two weeks ago. One of the biggest opportunities for local law enforcement agencies that I witnessed was the opportunity to source ammunition through us by piggy-backing on Federal contracts. This program is in its infancy and will be operated out of a military arsenal. Over the next few months we will be learning more about what we can get, prices, logistics, lead times, etc. I would, however, be interested at this time, in receiving the names of any department (s) who might like to work with us on a 'test or pilot' basis. Just drop me an email at [ken-hess@state.pa.us](mailto:ken-hess@state.pa.us) and when the time is right, we will contact you with the specific information on how you can buy ammunition through federal contracts and save some money at the same time.

*Ken Hess, Director*

*Bureau of Supplies and Surplus Operations*

# State Surplus

## Doings and Happenings

Congratulations to the municipalities who participated in this month's Municipal Auction for PennDOT Heavy Equipment. Yet another successful auction. There was a lot of activity, as well as good questions from bidders & buyers alike. This is again proving the worth of our process. We also fielded a ton of questions from some new municipal bidders (welcome). Municipalities spent a total of \$304,506 on 24 items.

I would like to share two interesting stories with you. One of the items sold was a 2007 Mack Tandem Dump truck for \$50,000 (our highest price ever paid by a municipality since I've been doing this). This truck was in an accident and needs some attention. East Donegal Township from Marietta in Lancaster County took a ride to Clearfield County, did the math with their folks, and figured that they would be saving almost \$30,000 by purchasing the vehicle and doing the repairs rather than purchasing new. Good luck with the vehicle and thanks for participating. Jordan Township from Unityville in Lycoming County made a \$42,000 bid on a 1998 Mack Tandem Dump Truck as well. I would like to wish both townships the best of luck with their equipment.

## On-Line and Physical Auctions

Completed auctions through September for State Surplus have resulted in a gross revenue of approximately \$1,935,629 for our Commonwealth agencies or the General Fund.

### Current OnLine Auctions—[www.asset-auctions.com](http://www.asset-auctions.com)

**DGS Monthly Auction** – Pontoon boat, towable generator, and more—Currently running on Asset Auctions Auction #71106A —First lot scheduled to close November 6 at 10:00 AM.

### Completed OnLine Auctions via Asset Auctions

**DGS September Auction**—Farm tractors, industrial cutting equipment, used office equipment, cleaning supplies, etc—generated **\$17,755** in revenue.

**Moose Lodge—Plainfield**—Kitchen equipment, sheltered picnic tables in great condition, a storage shed, a children's swing set, etc—generated **\$1,987** in revenue.

### Upcoming PennDOT R.O.W. Auctions via Asset Auctions

**Yurchison's Auto and RV Sales—Monroeville** - Semi tractors, roll back truck, rv's, GMC 4500s, used and salvage cars, other trucks and auto equipment—this auction will be held in two phases—first phase is to remove all equipment from outside the building—second phase will remove all inside equipment—first phase scheduled to close November 9.

**King's Cleaners—East Norriton**—Dry cleaning and clothing storage equipment—mid November.

# Federal Surplus

## SUN CART Success



Recently Mr. Jeffrey Brabant, Coordinator for the Snyder Union Northumberland County Animal Response Team wrote a letter to his representative to tell him about a state agency doing a great job - the Federal Surplus Property Program! In Jeff's own words:

"I wanted to take the time to tell you about a State Agency that is doing a great job. The Federal Surplus Center in Harrisburg has been very helpful in assisting SUN CART in obtaining much needed equipment, at a fraction of the cost if we purchased it new.

"A few months ago SUN CART was able to

purchase 2 boat trailers for \$75.00 each from the State Federal Surplus Warehouse. I have included a before and after photo for your use. If SUN CART had to purchase these trailers at retail it would have been over \$700 each. This program allows groups like ours to use our human resources to refurbish the equipment at a fraction of the cost, and allow us to put life saving equipment online without spending much money.

"Please pass along to everyone you know in State Government that this is an agency that is doing a great service to the Citizens of the Commonwealth, and helping to get things done and save lives."



## Small Business Scores Big!

Sterling Contracting LLC, located in Homestead, Pennsylvania is classified as a small minority business by the Small Business Administration (SBA). The Department of General Services and this Program have been working with small businesses for several years, attending conferences and signing up new donees. We are pleased to be able to assist small minority businesses like Sterling Contracting LLC, which acquired [four travel trailers](#) at a tremendous savings.

# Federal Surplus

## Another New Face

We are very pleased to have yet another new face in the Division. Ms. Andrea Gwynn has joined the Administrative Section of the Division, and is a tremendous help to us! Ms. Gwynn came to our Unit from the Department's Human Resources Division and we are very happy to welcome her aboard.

## Hermitage Reminder

The Hermitage Distribution Center will be open for business in Hermitage November 13 (evening hours)-15, and December 10-13. We will be open for business in Hermitage Monday 4:30 PM—7:30 PM, Tuesday and Wednesday 8:30 AM—4:30 PM, and Thursday 8:30 AM—11:00 AM.

## This Month's Featured Items

**CRANE**, Mfg. KOEHRING, MODEL 428, 20 TON, 2504 MILES, 750 HOURS, DIESEL ENGINE, **FOR PICK UP IN PENFIELD PENNSYLVANIA ONLY**, Service Charge **\$4,500.00**.

**MEAT SLICER**, Mfg. DURO UNIVEX, 6509, SMALL MEAT SLICER, 115 VOLTS, 60 HZ, 1 PH. GOOD Condition, Only 1 Available, Item Number 7320-07-0716-002, HBG WHSE, Service Charge **\$135.00**.

**ROLLER SYSTEM**, Mfg. NESTAFLEX, ROLLER SYS. ON WHEELS, 4ft. LONG EXTENDS TO APPROX. 12ft.. GOOD Condition, Only 1 Available, Item Number 6530-07-0727-007, HBG WHSE, Service Charge **\$250.00**.

**HELMET BAG**, Mfg. UNICOR, HELMET BAG. **NEW** Condition, Only 40 Available, Item Number 8415-06-0654-001, HBG WHSE, Service Charge **\$8.00**.

**PULLEY SYSTEM**, Mfg. CROSBY GROUP, WOODEN PULLEY SYSTEM. **NEW** Condition, Only 10 Available, Item Number 3940-07-0705-001, HBG WHSE, Service Charge **\$50.00**.

**TOWBAR**, Mfg. IBISTEK, TOWBAR, FITS HUMMERS. **NEW** Condition, Only 2 Available, Item Number 4910-07-0757-029, HBG WHSE, Service Charge **\$300.00**.

**BANDAGE**, Mfg. ACE, 4 in. WIDE. **NEW** Condition, Only 728 Available, Item Number 6510-07-0757-013, HBG WHSE, Service Charge **\$1.50**.

**SLEEPING BAG**, Mfg. UNK, 3-IN-1 CAMO SLEEPING BAG SYSTEM. GOOD Condition, Only 200 Available, Item Number 8465-07-0753-002, HBG WHSE, Service Charge **\$25.00**.

# Federal Surplus

**TANNING BED**, Mfg. SUNGVEST, F2000S, TANNING BEDS, 120 VOLTS. GOOD Condition, Only 2 Available, Item Number 6240-07-0732-001, HBG WHSE, Service Charge **\$100.00**.

**SCOOTER**, Mfg. RASCAL, ELECTRIC 4-WHEEL MOTOR SCOOTER. GOOD Condition, Only 3 Available, Item Number 2340-07-0769-001, HBG WHSE, Service Charge **\$425.00**.

**PROJECTOR**, Mfg. INFOCUS, CP350, DIGITAL PROJECTOR w/ CASE. GOOD Condition, Only 3 Available, Item Number 6730-07-0757-002, HBG WHSE, Service Charge **\$95.00**.

**SYNTHESIZER**, Mfg. KORG, M1, SYSTHESIZER / KEYBOARD w/ CASE. GOOD Condition, Only 1 Available, Item Number 7710-07-0727-015, HBG WHSE, Service Charge **\$225.00**.

## **Equipment Recently Acquired by Your Neighbors...**

**Slocum Township (Luzerne County)** acquired two commercial refrigerators which will be used by their fire station for daily use and storage of items for fund raisers. These refrigerators, originally valued at \$26,000.00 by the Federal government, were acquired for a service charge of only \$800.00. Township officials estimate a savings to their taxpayers of approximately \$6,000.00.

**Shalom Christian Academy (Franklin County)** acquired 7 computers and 5 computer monitors which will be used as replacements for their faculty workshops. The equipment, originally valued at \$4,350.00 by the Federal government, was acquired for a service charge of only \$400.00. Academy officials estimate a cost savings to their students of approximately \$800.00.

**East Stroudsburg Area School District (Monroe County)** acquired a 2005 Thor Colorado travel trailer which will be used as a school district mobile office and, as needed, as a command post. The trailer, originally valued at \$17,954.00 by the Federal government, was acquired for a service charge of only \$3,500.00. School District officials estimate a cost savings to their taxpayers of approximately \$15,000.00.

# Fixed Price Vehicles

## **GSA Fleet Sale**

The Fixed Price Sales Vehicle Program continues to be busy with more auctions posted for September. We are also pursuing a more “user friendly” procedure that would enable us to bring more vehicles into our warehouse in Harrisburg for distribution to our donees.

Also, please remember to get your requests in to us as soon as possible if you are interested in low mileage, quality late model cars, trucks, vans, and even heavy equipment. Call us **toll free at 1-800-235-1555** or contact our Fixed Price Vehicle screener, **Dave Fleischer**, directly at **717-439-5195** for additional information or to register your request for the next group of fixed priced vehicles.

## Law Enforcement

# 1033 Excess Property

### Annual LESO Meeting

Our Bureau Director, Ken Hess, attended the recent Law Enforcement Support Office Annual Meeting in Atlanta, Georgia representing Pennsylvania. The new Memorandum of Agreement (MOA) is still in the construction stage, so we have no further news on that front, but we will keep you informed as we learn more.

Meanwhile we have some exciting news about the possibility for obtaining ammunition through our 1122 Program, so, as Mr. Hess indicated, please contact him at [kenhess@state.pa.us](mailto:kenhess@state.pa.us) if you would like to save money on your ammunition purchases.

Also remember to contact the 1033 Program if you are interested in weapons to go along with the ammunition by calling our **Marketing Director, Mary Beth Enggren at (717) 787-9725, ext 3207.**

While in Georgia, Mr. Hess also had a great opportunity to network with other states, learn about changes in screening processes, how other states operate their 1033 Program, and hear information about a variety of concerns we expressed about internal procedures with the Federal government. More information about these issues will be coming in future issues as we wait for some answers from the Federal government, so stay tuned!

### This Month's Featured Items

**TRUCK**, Mfg. CHEVY, MODEL CD-30903, 1986, MAINTENANCE UNIT, 12104 MILES, 4X4, V-8 DIESEL, AUTOMATIC, 9200 GVW. GOOD condition, Service Charge **\$2500.00.**

**TRUCK**, Mfg. CHEVY, MODEL 3500, 1990, PICK-UP, CREW CAB, 4X4, 5.7 GAS ENGINE, V-8, AUTOMATIC, 9200 GVW. FAIR condition, Service Charge **\$400.00.**

### Equipment Recently Acquired By Your Neighbors...

**Pennsylvania Department of Corrections (Cumberland County)** acquired a 1985 General Motors Blazer Utility Truck which will be used to transport their inmate's families from the gate to the Visitor's building. The truck, originally valued at \$15,700.00 by the Federal government, was acquired for a service charge of only \$950.00. Department officials estimate a savings to the Commonwealth taxpayers for approximately \$15,000.

Law Enforcement

# 1122 New Property

## **Another New Face**

We are very pleased to have yet another new face in the Division. Mr. Alfred Dean has joined the 1122 Section of the Division, and is a tremendous help to us! Lil Davis is training Mr. Dean, and we are very happy to welcome him aboard.

If you have any questions or orders for the 1122 Program, please contact Mr. Dean at 717-787-6159 ext. 3203 or by email at [aldean@state.pa.us](mailto:aldean@state.pa.us).

## **2008 Vehicle Prices Are Here!**

The GSA Automotive Schedules are finalized for 2008 vehicles, and ready for your orders. Last year, many of you took advantage of the great prices and ordered your police vehicles through the 1122 Program. Remember, this contract includes everything from Crown Victorias to SUVs and SWAT vehicles. If you are looking for a new vehicle to upgrade your fleet, please contact Al Dean for a quote.

# Calendar of Events

## November 2007

Sun	Mon	Tue	Wed	Thu	Fri	Sat
				<b>1</b> Chester County Fire Chiefs  October Public OnLine Auction  PennDOT ROW Online Public Auction	<b>2</b> October Public OnLine Auction  PennDOT ROW Online Public Auction	<b>3</b> October Public OnLine Auction  PennDOT ROW Online Public Auction
<b>4</b> October Public OnLine Auction  PennDOT ROW Online Public Auction	<b>5</b> October Public OnLine Auction  PennDOT ROW Online Public Auction	<b>6</b> October Public OnLine Auction Ends  PennDOT ROW Online Public Auction	<b>7</b> PennDOT ROW Online Public Auction	<b>8</b> PennDOT ROW Online Public Auction	<b>9</b> PennDOT ROW Online Public Auction Ends	<b>10</b>
<b>11</b>	<b>12</b> CLOSED FOR HOLIDAY	<b>13</b> Hermitage Dist Center Open	<b>14</b> Hermitage Dist Center Open	<b>15</b> Hermitage Dist Center Open	<b>16</b> Grants Workshop Rep Eachus	<b>17</b>
<b>18</b>	<b>19</b>	<b>20</b>	<b>21</b>	<b>22</b> CLOSED FOR HOLIDAY	<b>23</b> CLOSED FOR HOLIDAY	<b>24</b>
<b>25</b>	<b>26</b>	<b>27</b>	<b>28</b>	<b>29</b>	<b>30</b>	

# Calendar of Events

December 2007

Sun	Mon	Tue	Wed	Thu	Fri	Sat
						1
2	3	4	5	6	7	8
9	10 Hermitage Dist Center Open	11 Hermitage Dist Center Open	12 Hermitage Dist Center Open	13 Hermitage Dist Center Open	14	15
16	17	18	19	20	21	22
23	24	25 CLOSED FOR HOLIDAY	26	27	28	29
30	31					

# Federal Surplus

## Trailer/Mobile Home Fact Sheet

### Trailer/Mobile Home Fact Sheet

#### Requirements to Receive a Travel Trailer or Mobile Home

- Your agency **must** be a current donee organization approved by GSA rules and regulations to receive Federal Surplus Property. Please email our office to ensure that your file is current.
- Obtain the approval of your governing body to acquire one or more of these units.
- Submit a corrected request and letter in order to change the number of units from your original request.
- Notify us of the anticipated location of your trailer/mobile home for direct shipment via the trucking company.
- As with all Federal Surplus Property, your organization must place the unit into use within 12 months; utilize the unit for your organization only - no personal or commercial use is allowed; and utilize the property for the 18 month restriction period, at which time the title transfers to the donee organization.
- Federal Surplus will bill your agency for the service charges and any shipping costs.
- Your agency can still place a request for trailers and/or mobile homes. Please visit our website, [www.dgs.state.pa.us](http://www.dgs.state.pa.us) and look for the FEMA Trailer Update. Print the Trailer Request and fax to us at 717-772-2491, attn: Ms. Mary Beth Enggren. **Please do not swamp our telephone lines with requests**, use this convenient form and fax it to us.
- Pennsylvania already has an extensive request list for trailers and mobile homes. Our goal is to meet every request as the units become available to us, but this process will take time. FEMA releases the trailers, and GSA allocates them to the various State Agencies for Surplus Property. We will contact you by email or telephone when we know the units are available. PLEASE BE READY to provide all requested information when we contact you.

#### Travel Trailer and Mobile Home Specifics

- **Travel Trailers:** Service and Handling Charge is **\$4,500.00**. Pennsylvania will not know the width or length until the units are awarded to us. **Your organization can refuse to accept a trailer that will not meet your needs IF YOU REFUSE PRIOR TO MAKING DELIVERY/PICK UP ARRANGEMENTS.** Demo units are available for preview in Harrisburg and Hermitage. [Picture 1](#), [Picture 2](#), [Picture 3](#), [Picture 4](#), [Picture 5](#), [Picture 6](#), [Picture 7](#), [Picture 8](#), [Picture 9](#).
- **Mobile Homes:** Service and Handling Charge is **\$8,000.00**. We will try to match your requested mobile home length if possible. **Your organization can refuse to accept a mobile home that will not meet your needs IF YOU REFUSE PRIOR TO MAKING DELIVERY/PICK UP ARRANGEMENTS.** [Picture 1](#), [Picture 2](#), [Picture 3](#), [Picture 4](#), [Picture 5](#), [Picture 6](#), [Picture 7](#), [Picture 8](#), [Picture 9](#), [Picture 10](#), [Picture 11](#).
- We will call or e-mail each donee as units are available. Your organization **will not** be able to select from those units available as the federal government allows only 10 working days

from the award of the trailers and/or mobile homes to Pennsylvania to delivery to the donee. We will work from your survey and can adjust to your needs when we contact you for delivery confirmation.

- This charge includes the **Service Charge** and **Freight** from the screening site to your physical location.
- This charge **DOES NOT INCLUDE** siting or set up charges. The donee is responsible for those charges after delivery.
- We will bill from your signed invoice as with all donated property.

In the past, Pennsylvania donees have utilized these units for class rooms, offices, police command posts, emergency services, clinics, food and clothing distribution to the homeless and needy. As with all Federal surplus property, your imagination is your best tool!

**To request one or more units, please complete the following request form, attach a separate letter on your organization's letterhead stating the intended use of the unit(s), and mail or fax the form to our office.**

**Department of General Services  
Federal Surplus Property Program  
2221 Forster Street, PO Box 1365  
Harrisburg, PA 17105  
Fax: 717-772-2491**

# Federal Surplus

Special Request Item

## Trailer/Mobile Home Request Form

Date:  
Organization Name:  
Mailing Address:

Telephone:  
Fax:  
Email:  
Contact Person:

Travel Trailers:  
Number needed if fixed width/no slides:  
Number needed if there is one or more slide:  
What length (or range of lengths) will you need:  
What is the expected use for each unit requested:

Mobile Homes:  
Number needed:  
What width (or range of widths) will you need:  
What length (or range of lengths) will you need:  
What is the expected use for each unit requested:

Department of General Services  
Federal Surplus Property Program  
2221 Forster Street, PO Box 1365  
Harrisburg, PA 17105  
Fax: 717-772-2491



























