

... Working out and getting a facelift. p. 1



... State Surplus Auction Listings... p. 2



... See p.7 for Fixed Price Vehicles.

October 2008

Surplus Sampler

- > STATE SURPLUS PROPERTY PROGRAM
- > FEDERAL SURPLUS PROPERTY PROGRAM
- > FIXED PRICE SALES VEHICLE PROGRAM
- > LAW ENFORCEMENT 1033 EXCESS PROPERTY PROGRAM
- > LAW ENFORCEMENT 1122 NEW PROPERTY PROGRAM
- > WAREHOUSE & DISTRIBUTION DIVISION

LET'S GET PHYSICAL

I thought that I would share with you some information and photos about several projects here at Forster Street nearing completion. The first is the DGS Activity Room. This room is equipped with cardiovascular and weight machines ALL donated by our Federal Surplus Property Program. Take a look at the photos. Pretty nice, huh? We built this for about 6% of the cost of new equipment. You, too, could have a facility like this or enjoy the same type of savings by patronizing our Federal Surplus warehouses. The gym will open on November 3rd and be available for use by all Harrisburg area DGS employees and the Capitol Police.



Speaking of physical, please note that during the month of November, we will be conducting our annual physical inventory at both the Hermitage and Harrisburg warehouses. Check out Scott's column for the exact dates that the facilities will be closed for business. Remember that we are anxious not to have to count any more than we really have to. So now might be a good time to stop by and see what kind of deals we are willing to negotiate at the last minute.

One thing is certain, it won't take us long to count the Fixed Price Vehicles. Since we reworked our contract with GSA, set up an annual purchase order, established a revolving account to finance our purchases, and ironed out a reliable payment process, we have been bringing in much better quality vehicles, more consistently, and are still offering very attractive prices. As such, the vehicles have been being selling within days of our posting the arrival photos leaving us nothing to count at the end of each month. But we are not done yet. Be on the look out for an upgraded website that will show photos and details of every vehicle available, sold, and coming up at auction. We are anticipating completion of the site in the next couple of weeks. If you need a reliable, low mileage vehicle now is the time to act. Traditionally, many fewer vehicles become available during the winter months.

Getting back to projects at Forster Street, you might have noticed our smaller yard and gate segregating us from the state pool vehicle lot. Well, this is just the beginning. In a few weeks, we will be announcing a new, more customer friendly entrance for Federal Surplus customers, designated customer parking, and new showroom. The entire Forster Street building will receive security enhancements. Late this year or early next, you will likely encounter a facelift of our main offices. This will be accomplished using ALL SURPLUS wallpaper and carpet tiles. It is likely in the spring that we will be announcing a new security gate replacing the existing one at the State Street entrance. I am told that we can expect camera coverage and intercom's to the Capitol Police. This will likely necessitate use of appointments for pickups from our docks or the yard. Check out Scott Pepperman's column for more details.

State Surplus

Let's Get Physical continued...

Recently I shot video footage of our Federal Surplus warehouse and State Surplus warehouse. A link to the videos (with voice) was sent to the heads of all state agencies, boards, and commissions in an attempt to help them meet the budget cuts called for by Governor Rendell. Because the files are so large, the Federal Surplus video is in two pieces. If you have never been to our warehouses or would like to share with a friend or colleague, I invite you to click (or type in) the links below –

<http://www.dgsweb.state.pa.us/surplus/federal1.wmv>

<http://www.dgsweb.state.pa.us/surplus/federal2.wmv>

<http://www.dgsweb.state.pa.us/surplus/state.wmv>

Finally, I just want to thank those of you who participated in our recent municipal and public sales of surplus roadbuilding equipment at Penndot's Western PA Training Facility in Cheswick. Looks like loaders and graders remain our most popular items for local government. Please check out Joe Angelo's column for the summary sale data. Please keep in mind that you can find the detailed results at <http://www.asset-auctions.com/cgi-bin/mnarview.cgi?sallen> (Completed Auctions link).

State Surplus News.

Loaders and Graders continue to be on everyone's wish-list for the upcoming 2008-2009 winter season. They continue to hold their value very well and it shows. One of our graders got close to 70 bids on it which has to be close to a record!!! Thank you again for participating in our final auction of the year. We realized revenue of \$1,239,338 on 187 items. Our biggest sale was \$28,752 on a 1993 John Deere 544G loader. Thank you to all who participated. In the municipality sale, we sold 15 items for \$121,458, the 2 largest being (2 each) 1999 John Deere 944E loaders bought for \$21,544 by Tulpehocken Township in Rehrersburg and Somerset Township in Eighty Four. Congrats to both Townships on saving themselves thousands of dollars by participating in the municipal sale.

Please keep in mind when traveling on the road to Cheswick road (when you get off the PA Turnpike) that it is very narrow and winding. Please exercise caution, especially with your heavy equipment removals. Please do remind your drivers of this. Also, remind them that 12pm (high noon) on Wednesday, October 29th all items must be picked up or they will immediately be listed for resale via default of the auction terms on Thursday, October 30th. We have had numerous problems in the past of customers not picking up their items which causes numerous headaches regarding paperwork and the clogging of the PennDOT yards. I cannot stress to you enough the importance of picking up and taking care of your paperwork/notarywork ontime.

Locations for our (2) 2009 PennDOT Heavy Equipment sales will be Huntingdon (WEST) in June and Schuylkill Haven (EAST) in late October/early November. A formal schedule will be posted in the next few issues so you can mark your calendar.

Be sure to check out our E-Bay site, seller keyword is **pastatesurplus**, for several offerings by the PA Attorney General's office (jewelry, watches, etc.) as well as the PLCB (pint paper bags) & D.G.S. Media services (camera equipment). These items will be available for approximately 2 weeks for bid after being posted. Should be lots of activity in the next few weeks.

As Ken stated in his introductory column, DPW- Mayview will no longer be accepting clients after December 2008 and plans to have an online sale via Asset Auctions in the spring timeframe. Looks like numerous lab equipment for blood applications as well as the usual outdoor furniture, benches, gazebos, etc. Look for an update from me on this during the winter months.

*Sincerely,
Joe Angelo, Division Chief*

Auctions

Completed D.G.S. Auctions

Monthly Online Auction – Auction #81007 - Closed October 7th at 10am. Revenue generated \$25,823. Sold an old 1973 544A John Deere loader for \$6,300 and a 1979 Case backhoe for \$5,400. Be sure to check out our monthly online auctions for some good bargains.

Current D.G.S. Auctions –

Asset Auctions – Auction #81104 – Monthly Online auction which consists of approximately 10 Scot Airpaks (good for a local fire company), various electronics, a tire balancing machine, and a transmission as well as automotive repair test units.

Upcoming D.G.S. Sponsored Online Auctions –

E-Bay – Should have some more jewelry to sell from the PA Attorney General's office along with some various camera equipment from our very own Commonwealth Media Services. Know a friend who bottles their own wine? We have MILLIONS of brown, pint-sized paper bags for sale by the PLCB!!!

www.Asset-Auctions.Com

Federal Surplus is Changing and on the Move!

That's right, we are changing again and we sincerely hope that our changes will be best for all of our donee organizations, the very reason we are making so many changes! As Mr. Hess indicated we will start using a new part of our facility at 22nd and Forster Streets on Monday, November 3rd. On that date and going forward, all donees that are visiting our facility must enter through the front of the building at the very far end of our parking lot. We will have designated parking spaces for our customers only including one handicapped space. You may enter the glass door without a badge and either walk up our steps or take the elevator to the second floor. Upon entering the second floor you will be greeted by a receptionist to issue you a security badge and then you can proceed into our Federal Surplus warehouse. All customers must use this entry unless you are picking up property from our warehouse. If you are both browsing and picking up property you may still park in the back of our building for a limited time, the reason for the limited time is simply we do not have enough space any longer to accommodate customer or employee parking.

Along with this change we also are using our extra space to set up additional displays or electronic and computer equipment and also display our law enforcement items as well. We hope this change will work well for everyone, customers and employees alike and we hope you will agree.

Hermitage Reminder

We will be open for business in Hermitage during the month of November 2008 from November 3 - 6 and in December 2008 from December 8 - 11. On Mondays we are open from 4:30 p.m. until 7:30 p.m., on Tuesdays and Wednesdays from 8:30 a.m. until 4:30 p.m. and on Thursday we are open from 8:30 a.m. until 11:00 a.m. Inquire about the discount on all "green dot" sales at the checkout desk.

Federal Surplus

Items Recently Acquired by Your Neighbors!

- **Mystic Mountain Training Center (Crawford County)** recently acquired a travel trailer through the Federal Surplus Property Program which will be used to house teenage staff members year round for camping programs. The Federal government originally paid \$18,500 for this trailer but the Training Center was able to acquire this item for a service and handling fee of just \$1,850.00. Center officials estimate a savings to their camp families of approximately \$16,650.00.
- **Keystone Hook and Ladder Company No 1 (Lebanon County)** just received two pallets of drinking water from the Program which will be used for firefighter's refreshment at all types of emergencies both during and after the event. The Federal government originally paid \$10,669.98 for this bottled water but the Fire Company was able to acquire it for a service and handling charge of just \$199.90. Fire Company officials estimate a cost savings to their taxpayers of approximately \$300.00.
- **Chestnut Ridge Community Volunteer Fire Company (Westmoreland County)** recently acquired a travel trailer through the Program which will be used for their office trailer for the local fair and also for storage of fair equipment. The Federal government originally paid \$18,814.64 for this item, but the Fire Company was able to acquire it for a service and handling fee of just \$1,850.00. Fire Company officials estimate a cost savings to their taxpayers of approximately \$11,000.00.
- **Rescue 40/US SARR Corporation (Beaver County)** just received a van type truck from the Program which will be used as a cold weather equipment truck. This truck originally cost the Federal government \$94,737.00, but Rescue 40 only paid a service and handling charge of just \$350.00. Rescue 40 officials estimate a cost savings to their taxpayers of approximately \$3,000.00.
- **Rescue 40/US SARR Corporation (Beaver County)** recently acquired three field tents from the Program which will be used in their rescue operation as medical field tents. The Federal government originally paid \$56,930.31 total for these three tents, however Rescue 40 paid a service and handling fee of only \$150.00. Rescue 40 officials estimate a cost savings to their taxpayers of approximately \$3,000.00.
- **West Bethlehem Township (Washington County)** just received a rotary compressor unit through the Program which will be used for cutting roads and cleaning other machinery. The compressor originally cost the Federal government \$8,327.07, but the Township was able to acquire this item for a service and handling fee of just \$1,250.00. Township officials estimate a savings to their taxpayers of approximately \$8,000.00.
- **Pittston Township Volunteer Fire Company (Luzerne County)** recently acquired two travel trailers through the Program which will be used for a mobile office and the second unit will be used at the County Fair and other functions as a dressing room. The travel trailers originally cost the Federal government a total of \$37,629.28, but the Fire Company was able to acquire them for a service and handling fee of only \$3,700.00. Fire Company officials estimate a cost savings to their taxpayers of approximately \$1,800 per year for every year they are in use.
- **McCandless Township Sanitary Authority (Allegheny County)** just received a large machine shop drill through the Program which will be used in their machine shop for repair work, instead of contracting this work out. The Federal government originally paid \$4,996.00 for this item, but the Authority was able to receive it for a service and handling fee of just \$56.25. Authority officials estimate a cost savings to their taxpayers of approximately \$2,500.00.

Federal Surplus Water to the Rescue!

Recently the State Correctional Facility located in Mahanoy, Pennsylvania (Schuylkill County) had a water main break and left the facility in dire need of water for the staff and inmates. Here in Federal Surplus we had 12 pallets of bottled water that we received from FEMA during the last few months. **Skip Page and Steve Livingston** coordinated the movement of these 12 pallets of water on a Sunday afternoon, getting the 12 pallets to Mahanoy in a matter of 13 hours for their use. They were also able to repay some of the local vendors who provided some water early on in the disaster as well as supply the staff and inmates with enough drinking and cooking water for the 48 hours necessary to restore services. Big thanks to **Skip and Steve** for their effort "above and beyond" duty. As always when emergencies strike, the Federal Surplus Property Program will drop what we are doing and provide assistance to Commonwealth citizens located throughout the State.

EBay Comes to the Rescue Too!



Recently we were very pleased to be able to help provide relief to both our troops in Iraq and some very needy folks in Africa through the use of EBay materials we received that had no value to the Commonwealth, but were greatly needed over seas.

We send 200 small multi-tools to help our troops in Iraq through Operation Enduring Freedom, operating out of Reading, Pennsylvania. Last year we sent them 200 personal nail clippers and they were again counting on us to provide some much needed personal items to Iraq. It is our honor to help in any way we could for our troops.

One of the items we receive from our EBay operation with no value to our donee organizations is eyeglasses. In the past we have donated them to needy organizations in the Commonwealth. Recently we were able to assist some very needy folks in Kenya through one of our Pennsylvania private schools. They have an assistance program set up with a parish in Kenya and we sent them approximately 300 pairs of eyeglasses to assist many people who were suffering in silence unable to meet the cost of acquiring reading glasses. When it was announced that those in need could contact the local church office for assistance, all the glasses were placed in less than 3 days. Again we were pleased to be able to assist those in need through our Programs at no cost to Commonwealth taxpayers.

This Month's Featured Items

1.



CHAIR, WOOD W/VINYL SEAT & COAT BACK **GOOD** Condition, 226 Available, Item Number 7110-09-0008-001, HBG WHSE, Service Charge **\$8.00**
[CLICK HERE FOR PHOTO](#)

6.



DOLLY METAL, Mfg. Wesco, Model-40BT/45BT, GOOD Condition, 7 Available, Item Number 3920-07-0133-007, HBG WHSE, Service Charge **\$275.00**
[CLICK HERE FOR PHOTO](#)

2.



RACK, BAYONNE STAINLESS PRODUCT. Model-SD16-H, FLATWARE, 16 SLOT W/CASTORS **GOOD** Condition, 10 Available, Item Number 7320-08-0293-002, HBG WHSE, Service Charge **\$25.00**
[CLICK HERE FOR PHOTO](#)

7.



FAN, Mfg-PENN, Model- BS N Series; HEAVY DUTY REVERSIBLE SUPPLY FAN **NEW** Condition, 6 Available, Item Number 4140-08-0454-003, HBG WHSE, Service Charge **\$79.95**
[CLICK HERE FOR PHOTO](#)

3.



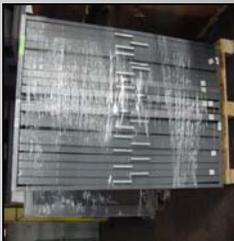
MIXER, Mfg. HOBERT, Model-A-2000T, 20 QUART HOBART MIXER/WITH BOWL 115 VOLTS, GOOD Condition, 1 Available, Item Number 7320-08-0337-006, HBG WHSE, Service Charge **\$325.00**
[CLICK HERE FOR PHOTO](#)

8.



FAN, ROOFTOP FAN WITH RUBBER STRIPING. NEW Condition, 4 Available, Item Number 4140-08-0454-001, HBG WHSE, Service Charge **\$140.00**
[CLICK HERE FOR PHOTO](#)

4.



FILES, MAP CABINETS, GOOD Condition, 5 Available, Item Number 7125-08-0521-003, HBG WHSE, Service Charge **\$200.00**
[CLICK HERE FOR PHOTO](#)

9.



PLANER, Mfg-INTICTA DELTA, Model- 43781; RS15 PLANER **USED** Condition, 1 Available, Item Number 3418-08-0531-004, HBG WHSE, Service Charge **\$795.00**
[CLICK HERE FOR PHOTO](#)

5.



DISPLAY STAND, MAGAZINE WOODEN 5 SLOTS, DISPLAY STAND **GOOD** Condition, 5 Available, Item Number 7110-08-0530-001, HBG WHSE, Service Charge **\$8.00**
[CLICK HERE FOR PHOTO](#)

10.



SAW, Mfg-ROCKWELL DELTA, Model- 579600; DOUBLE BLADED SAW, USED Condition, 1 Available, Item Number 3210-08-0531-001, HBG WHSE, Service Charge **\$295.00**
[CLICK HERE FOR PHOTO](#)

1122 Law Enforcement

Welcome to the Newest Members of the Pennsylvania 1122 Team!
Check here for savings!

ANCHORTEX CORPORATION

Welcome again to one of our newest vendors in the 1122 Program. Anchortex is a small business and GSA contract holder supplying State, Federal and all branches of the military with apparel, footwear and gear for law enforcement, first responders, emergency rescue and public safety personnel. The categories of products they carry and the depth that they offer is fairly extensive. Anchortex routinely supply uniforms, boots, night vision equipment, and detection and Hazmat items. They also supply medical and correction facilities with medical uniform clothing, inmate clothing, textiles and personal hygiene items. If you are interested in finding out how you can save your budget money by using Anchortex, and the Pennsylvania 1122 Program, visit their website at www.anchorplex.com and contact Mr. Al Dean of our staff at 717-787-6197 or email him at aldean@state.pa.us

AMERICAN SOCIETY FOR QUALITY

Under the Pennsylvania 1122 Program, states and local government are eligible for **discounts on training!** The 1122 Program allows state and local governments the opportunity to take advantage of the discounts available to the federal government due to its large-volume purchases. **Save between 6 and 25 percent** on courses designed to perform internal and external auditing and improve your law enforcement's performance.

The American Society for Quality (ASQ) is a professional nonprofit association that advances learning, facilitates quality improvement, and promotes knowledge exchange. They have trained organization such as the New York Police Department, Phoenix Police Department, and San Francisco Police Department Crime Labs. ASQ offers training formats to fit all learning styles and an extensive course listing including: Quality Audits for Improved Performance, Implementing and Auditing an ISO 9000:2000 Quality System, and ISO 17025 compliance: 3-day, 5-day or 7-day Access. ASQ is sure to have the training you and your staffs are looking for, if you are interested, check out their website at www.asq.org/1122qsa or contact our staff, Mr. Al Dean at 717-787-6197 or email at aldean@state.pa.us

Here's How Your Neighbors are Saving Money...

Pennsylvania Office of Attorney General (Dauphin County) recently acquired a TAG-A3#128 monaural digital recorder kit, 128 mb voice storage for use in their counter drug programs. The recorder can be used in under cover operations. The complete unit was acquired for the unbelievably low price of just \$2,221.54, a cost savings for the Office and their taxpayers.

1033

Change is Coming!

We have been teasing you for several months now telling you that our warehouse would be changing and we are happy to announce that finally it is here! Effective Monday, November 3rd all customers will have to enter our Law Enforcement Warehouse by using the front of the building located at 22nd and Forster Streets. There will be designated Customer Parking at the far end of the building in front just off Forster Street, please look for the signs for parking for Federal Surplus and Law Enforcement Property Division Customers. There is a glass door to enter and then simply take the steps or the elevator to the second floor where the reception desk is located. We hope that this change will be convenient to you. And speaking of convenience our Law enforcement items under the 1033 Program will be located in the front of the building just inside our receptionist door. You will notice immediately the organization and atmosphere, we hope that you will agree with us it's a big improvement!

We look forward to your input and feed back concerning our new move, and we hope to see you soon!

Federal Surplus Continued...

Fixed Price Vehicles

WHAT'S NEW IN FIXED PRICE VEHICLES?

GSA Fleet Sales

I am happy to report that our Program is running very well. Since August we have brought in ten vehicles and seven have been sold. We currently have three Chevrolet Impalas here available for your selection and five more trucks coming into the warehouse this week. Following are the pictures and descriptions for the five trucks; please call our screener listed below for further details on these trucks and the Impalas with your interest:

2000 Chevrolet 2500 4x2
Extended cab. 25696 Miles, 8-
Cyl., Auto
Price - \$6,750.00



2001 Dodge Ram 3500, 2 dr.,
8cyl., Auto, 41,175 miles.
Price - \$9,500.00



2001 Dodge Ram SLT, 2500,
4x4, 4 Dr. - Extended Cab, 8
cyl., 5 spd., 47,157 miles
Price - \$9,100.00



2001 Ford Excursion XLT,
4x4, 10 Cyl. Gas, 4 dr.,
49,126 miles.
Price - \$8,200.00



2002 Chevrolet Suburban
2500K, 4x4, 8 cyl., 69,296
miles, Auto
Price - \$9,995.00

If you have not already done so, please remember to get your requests into us as soon as possible if you are interested in low mileage, quality late model cars, trucks, vans, and even heavy equipment. Auctions in Pennsylvania, Maryland and Virginia are in progress! We are ready to work with your requests as we receive future lists of vehicles. Call us toll free at 1-800-235-1555 or contact our Fixed Price Vehicle screener, Mike Zeiders, directly on 717-319-3550 for further information or to register your request for the next group of fixed priced vehicles. This information will be vital to our efforts as we proceed into this new venture with GSA.

October 2008

Supplies and Surplus Event Calendar						
Supplies and Surplus Calendar						
Go To Date ...						
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
28	29	9/30/08	10/1/08	2	3	4
Muni Bid Sale (con Public Auction (con	Muni Bid Sale (co Public Auction (co	Muni Bid Sale (co Public Auction (co	Muni Bid Sale (co Public Auction (co	Public Auction (co	Public Auction (co	Public Auction (con
5	6	7	8	9	10	11
Public Auction (con	Public Auction (co Hermitage Distribu	Public Auction (co Hermitage Distribu	Hermitage Distribu	Hermitage Distribu		
12	13	14	15	16	17	18
		Public Auction	Public Auction (co	Public Auction (co	Public Auction (co	Public Auction (con
19	20	21	22	23	24	25
Public Auction (con	Public Auction (co	Public Auction (co Public Auction	Public Auction (co Public Auction (co	Public Auction (co	Public Auction (co	Public Auction (con
26	27	28	29	30	31	11/1/08
Public Auction (con	Public Auction (co	Public Auction (co	Public Auction (co	Public Auction (co	Public Auction (co	Public Auction (con

November 2008

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
26	27	28	29	30	10/31/08	11/1/08
Public Auction (con	Public Auction (co	Public Auction (co	Public Auction (co	Public Auction (co	Public Auction (co	Public Auction (con
2	3	4	5	6	7	8
Public Auction (con	Public Auction (co Hermitage Distribu	Public Auction (co Hermitage Distribu	Hermitage Distribu	Hermitage Distribu		
9	10	11	12	13	14	15
16	17	18	19	20	21	22
		Public Auction	Public Auction (co	Public Auction (co	Public Auction (co	Public Auction (con
23	24	25	26	27	28	29
Public Auction (con	Public Auction (co	Public Auction (co	Public Auction (co	Public Auction (co	Public Auction (co	Public Auction (con
30	12/1/08	2	3	4	5	6
Public Auction (con	Public Auction (co	Public Auction (co				

[CLICK HERE FOR A LINK TO THE SUPPLIES & SURPLUS ONLINE CALENDAR](#)

(FOR ACCURATE INFORMATION, YOU MUST CLICK ON DAY TO GET DETAILS)