

Surplus Sampler

May, 2007

From The Director's Chair

Surf's up The Department of General Services is launching a new website on Monday, April 30 at 9 am. This is being done to provide all agencies under the Governor's jurisdiction with a common layout, navigation, and similarity of features (FAQ's, contact information, etc). Behind the scenes, however, it will enable us to develop more useful website and user interfaces. For example, we will now be able to use Flash applications (video/sound); gather use statistics; employ a built-in survey tool, etc. PLEASE let us know if you encounter any problems or unusual delays when surfing our website. Not every feature will be immediately available at implementation, but we certainly want to know if what's there is not working. Features that are still in development will be marked "Under Construction".

Out and about In the past week, I have attended Senator Rhoades Grants Workshop in Tamaqua (Schuylkill County) and worked the booth at PSAT's (township supervisors) annual conference in Hershey. I want to thank all of you for the the warm welcome and supportive testimonials. At Tamaqua, I showed one gentleman our Just Arrived Property List. I pointed out that we sometimes receive unused goods as surplus. The picture that I grabbed at random was for new water coolers, still in the box. We were asking \$150 each. The gentleman advised me that he had just paid \$300 and thought he had found a good deal. At PSATS, a township supervisor told me that he had just paid \$146,000 for a new front end loader. I advised him that Penndot, used, front end loaders routinely sell for \$18,000-\$26,000 at our municipal auctions. While we cannot offer a warranty, I explained that he could buy THREE loaders at auction and still save his township 50% over the price of new. Just like those Mastercard commercials, the look I saw on his face was 'priceless'.

Picking the padding out of paddy wagon pricing Sorry, just could help myself. Check out Scott Pepperman's column on 1122 Law Enforcement New Property Program. Scott will detail how we were recently able to save PA Correctional Industries a rather sizable chunk of dough on the purchase of nine 15 passenger vans. Yes, this is compared to state contract pricing. Please keep us in mind for your new or used law enforcement vehicle needs.

Saving big bucks in Bucks County On Wednesday, April 4, this year's first municipal heavy equipment auction ended in Trevoze. Talk about a record setter!!! In this sale, municipalities scarfed up 60 lots - three times the previous best sale on record. But they only paid about twice as much for three times the goods. Joe Angelo will go over all the details in his column. I want to acknowledge that we did encounter a bit of controversy. In our haste to make available items of small value at a reasonable price, there was a misunderstanding between us and our auctioneer. Some buyers were overcharged on items costing under \$5000. The situation has been addressed and corrected. We are currently in discussions with our contractor to correct the terms for future auctions. Please accept my apologies. I hope that you understand that the road to improvement sometimes starts out with a pothole or two.

Surplus Sampler

Katrina relief trailers Looks like we have screened and delivered approximately 30 RV's at this time. See Scott's story for the latest information. So far, we have received nothing but positive feedback from the lucky donees who got their names on our list early. If you have not yet seen the demo units in either Harrisburg or Hermitage, please check out the photos or our [Virtual Tour](#). Eligible donees may continue to sign up for a spot on our Wants List by responding as directed. Good luck!!!

Over the horizon We are pursuing a possible cross promotional and incentive plan with the Department of Education regarding Federal Surplus computers and surplus equipment suitable for vocational/technical training. Stay tuned for more developments, hopefully, soon.

***Ken Hess, Director,
Bureau of Supplies and Surplus Operations***

State Surplus

Doings and Happenings

In our last newsletter, I spoke of the “spectacular pace and participation” of the Spring PennDOT Municipal Auction. I am extremely proud to report that approximately 60 pieces were sold for approximately \$420,000. It seems our roadshows, education, and endless marketing efforts have finally made a difference, and the word is out on the bargains available for municipalities throughout the Commonwealth! Finally, I am proud to report that our most recent public sale ended on Wednesday, April 25th. Revenue resulted in **approximately \$1,373,883.30!** Not bad for the amount of items we had in place. Yet again, the auction exceeded our estimates. I would like to thank everyone for making this sale a tremendous success. Please be sure to note in your calendars that the next “municipal sale” will begin on Tuesday, October 2nd through [Asset Auctions](#).

I am also proud to report that our sale of once-fired brass was a success. We realized a total profit of **\$31,480** for one of our state agencies. Additionally, we gained a lot of interest from “E-Bayers” who were actually inquiring about some other surplus equipment as well. Well done on the part of the State Surplus staff to see this tough job through! As of this newsletter, we still have .40 caliber brass shells available for any interested individuals. Feel free to contact our Store at 717-787-6078 to negotiate a deal.

Additionally, it's that time of year when I'll be out on the road conducting various PennDOT Right-of-Way auctions. I have a few lined up already, but need another month or so to confirm dates. We have a few restaurants, a car dealership, and a beauty salon just to name a few. We'll keep you posted as to whether they will be online or onsite auctions. Additionally, it looks like we'll be selling off some equipment at the former Harrisburg State Hospital grounds so you know you'll be seeing some bargains coming out of there along with some “intriguing stuff” – more to come!!!

On-Line and Physical Auctions

Completed auctions through February for State Surplus have resulted in a gross revenue of approximately \$1,606,932 for our Commonwealth agencies or the General Fund.

Completed OnLine Auctions via Asset Auctions—<http://www.asset-auctions.com>

Various State Agencies – generated \$20,555 in revenue.

DCNR Western PA Districts Annual Spring Cleanup Sale – generated \$57,448 in revenue.

Upcoming OnLine Auctions for State Agencies

Dept. of Corrections – SCI Graterford – Bag and Box Assembly Equipment – Correctional Industries has decided to sell off their bag and box line at this facility. Most of the equipment is relatively NEW and/or has had some light use over just a few years. Sale will be up and running on Asset Auctions in May.

Federal Surplus

FEMA Travel Trailers and Mobile Homes Are Here!

Last month, we told you that the FEMA Travel Trailers and Mobile Homes were coming. This month, we are pleased to tell you they we have donated several travel trailers to Pennsylvania donees! Thus far, we have been allocated 88 FEMA Travel Trailers and 5 Mobile Homes with many more of each still to come.

If your organization is interested in obtaining a Travel Trailer or a Mobile Home, it's not too late to place your request! We hope to be able to offer the trailers and homes through the next year! To download a request form view pictures and a video of the trailers, please visit our [Travel Trailer Update](#). The following organizations, your neighbors, have already received Travel Trailers from us:

Newtown Township Police Department (Bucks County)
Lower Makefield Township Police Department (Bucks County)
South Fayette Township (Allegheny County)
Ohio Township (Allegheny County)
Stroud Township (Monroe County)
Northern Tier Career Center (Bradford County)
Moon Township Volunteer Fire Company, Inc. (Allegheny County)
Westmoreland County Airport Authority
Shohola Township (Pike County)
White Oak Emergency Medical Services (Allegheny County)
Indiana County Emergency Management Agency (Indiana County)
Pottsville City Housing Authority (Schuylkill County)
Wilkes-Barre Township (Luzerne County)

Requirements to receive a travel trailer or mobile home from FEMA are as follows:

1. Your agency **must** be a current donee organization approved by GSA rules and regulations to receive Federal Surplus Property. Please email our office to ensure that your file is current.
2. Obtain the approval of your governing body to acquire one or more of these units.
3. Submit a corrected request and letter in order to change the number of units from your original request.
4. Notify us of the anticipated location of your trailer/mobile home for direct shipment via the trucking company.
5. As with all Federal Surplus Property, your organization must place the unit into use within 12 months; utilize the unit for your organization only - no personal or commercial use is allowed; and utilize the property for the 18 month restriction period, at which time the title transfers to the donee organization.
6. Federal Surplus will bill your agency for the service charges and any shipping costs.

Federal Surplus

Your agency can still place a request for trailers and/or mobile homes. Please download our [FEMA Trailer Update](#). Print the Trailer Request and fax to us at 717-772-2491, attn: Ms. Mary Beth Enggren. **Please do not swamp our telephone lines with requests**, use this convenient form and fax it to us.

Travel Trailers: Service and Handling Charge is \$4,500.00. Pennsylvania will not know the width or length until the units are awarded to us. **Your organization can refuse to accept a trailer that will not meet your needs. You must refuse trailer PRIOR to delivery arrangements.**

Mobile Homes: Service and Handling Charge is \$8,000.00. We will try to match your requested mobile home length if possible. **Your organization can refuse to accept a mobile home that will not meet your needs. You must refuse mobile home PRIOR to delivery arrangements.**

NOTE: We will call or e-mail each donee as units are available. Your organization **will not** be able to select from those units available as FEMA allows only 10 working days from the award of the trailers and/or mobile homes to Pennsylvania to delivery to the donee. We will work from your survey and can adjust to your needs when we contact you for delivery confirmation.

NOTE: This charge includes the **Service Charge** and **Freight** from the screening site to your physical location.

NOTE: This charge **DOES NOT INCLUDE** siting or set up charges. The donee is responsible for those charges after delivery.

We will bill from your signed invoice as with all donated property.

Hermitage Reminder

The Hermitage Distribution Center will be open for business in Hermitage May 29 – 31 and June 25 - 28. We will be open for business in Hermitage Monday we are open from 4:30 PM-7:30 PM, Tuesday and Wednesday 8:30 AM - 4:30 PM, and Thursday 8:30 AM-11:00 AM. Look for the latest additions to our inventory, and don't forget about the Green Dot discount!

Federal Surplus

This Month's Featured Items

WATER DISPENSER, Mfg. SUNROC, CSF10WN, FREESTANDING, 115 VOLT, CLASS 1, STYLE A, SIZE 10. GOOD condition, only 8 available, Item Number 4110-07-0507-006, HBG WHSE, Service Charge **\$125.00**.

FIRE EXTINGUISHER, Mfg. AMEREX, B 456. GOOD condition, only 11 available, Item Number 4210-07-0437-001, HBG WHSE, Service Charge **\$20.00**.

CPU, Mfg. DELL, PENTIUM 4, CD-ROM, 3.5 FLOPPY. GOOD condition, only 26 available, Item Number 26 7025-07-0482-005, HBG WHSE, Service Charge **\$125.00**.

VHS RECORDER, Mfg. PANASONIC. GOOD condition, only 1 available, 8135-07-0451-009 4210-07-0437-001, HBG WHSE, Service Charge **\$700.00**.

Equipment Recently Acquired by Your Neighbors...

Donegal Township (Westmoreland County) acquired an all wheel drive pick up truck which will be used to replace an old snow plow truck by attaching the plow to the newer truck. The truck, originally valued at \$15,751.00 by the Federal government, was acquired for a service charge of only \$300.00 Township officials estimate a cost savings to their taxpayers of approximately \$11,000.00.

Donegal Township (Westmoreland County) acquired a Lincoln welder mounted on a wheeled trailer which will be used for bridge repairs throughout the Township. The welder, originally valued at \$10,000.00 by the Federal government, was acquired for a service charge of only \$87.50. Township officials estimate a cost savings to their taxpayers of approximately \$2,500.00.

South Londonderry Township (Lebanon County) acquired a 125 CEM compressor which will be used to unclog tubes and pipes at their waste water treatment plant. The compressor, originally valued at \$8,327.00 by the Federal government, was acquired for a service charge of only \$3,500.00. Township officials estimate a cost savings to their taxpayers of approximately \$12,000.

Conestoga Valley School District (Lancaster County) acquired 20 laptop computers which are being used in their computer repair and maintenance class teaching their "A+" course—a course which enables student to receive certification. The laptops, originally valued at \$41,875.00 by the Federal government, were acquired for a service charge of only \$2,093.00. School officials estimate a cost savings to their taxpayers of approximately \$18,000.00.

Fixed Price Vehicles

GSA Fleet Sale

Spring has sprung, and with it we have a number of auctions blooming with a variety of automotive selections. Look for listings coming to you soon with descriptions, mileage, and prices. Currently, we have listings available for May 22nd in Fredericksburg, Virginia and for Bel Air, Maryland in early June.

Also, please remember to get your requests in to us as soon as possible if you are interested in low mileage, quality late model cars, trucks, vans, and even heavy equipment. Call us **toll free at 1-800-235-1555** or contact our Fixed Price Vehicle screener, **Jerry Vaux**, directly at **717-319-3550** for additional information or to register your request for the next group of fixed priced vehicles.

Law Enforcement

1033 Excess Property

Montour Township Police Department Acquires Tactical Vests

Montour Township Police Department (Columbia County) acquired 13 tactical vests which will be used for tactical and covert operations as well as general law enforcement events in the Township. Township officials estimate a cost savings to their taxpayers of approximately \$800.00.

Law Enforcement

1122 New Property

Property Recently Purchased by Your Neighbors...

Pennsylvania State Police (Dauphin County) purchased two (2) Applied Biosystems AB 3130 XL Genetic Analyzers, one (1) AB 3130 Genetic Analyzer, one (1) Thermal Cycler and five (5) GeneAmp PCR Systems; along with a two (2) year extended maintenance for each system.

This laboratory equipment is utilized at the State Police DNA Laboratories to process DNA samples from convicted offenders. A large number of convicted offenders in the State Correctional Institutions have been incarcerated because of their use or selling of illegal drugs.

The total cost of this equipment was \$467,773.00. However, by using the 1122 Program, the State Police were able to save the Commonwealth taxpayers \$23,067.25 with this acquisition.

StarWitness Video Forensic Solutions

Attached to this month's article is information from StarWitness concerning the Technology Transfer Program, a federally funded program under the Office of National Drug Control Policy, Counterdrug Technology Assessment Center (ONDCP/CTAC). This Program provides state-of-the-art counterdrug technologies to state, local, and tribal law enforcement agencies at no charge to the agencies. Please review the attachment and contact our office at **717-787-6159, ext. 3212 for further information.**

StarWitness Video Forensic Solutions

What is the Technology Transfer Program?

The Technology Transfer Program is a federally funded program under the Office of National Drug Control Policy, Counterdrug Technology Assessment Center (ONDCP / CTAC) that provides state of the art counterdrug technologies to state, local, and tribal law enforcement agencies at no charge to the agencies.

The fundamental goal of the Technology Transfer Program is to provide investigative technologies on a permanent basis to state, local and tribal law enforcement agencies based on an identified counterdrug need and demonstrated requirement. (from www.epgctac.com/FAQs)

The program is for state, local, and tribal law enforcement agencies only. Task Forces are encouraged to apply but must do so through one of their state or local member agencies.

Law Enforcement

1122 New Property

If you are a state, local or tribal law enforcement agency you may apply.

How to apply

The Technology Transfer Program began accepting applications on April 2, 2007. The application process is straight forward. To learn how to apply, go to the Electronic Proving Ground's website at www.epgctac.com/howto

Any questions?

The Technology Transfer Program website has the answers to all the following questions in their FAQ page (www.epgctac.com/FAQs):

Q. What is the Technology Transfer Program?

Q. How does this program differ from other grant programs?

Q. Are there any agency costs associated with applying to this program?

Q. Who is eligible to participate in the ONDCP Technology Transfer Program?

Q. Where do I obtain an ORI?

Q. How do I apply for equipment through the Technology Transfer Program?

Q. Once I submit an application, how can I check on the status of that application?

Q. How many technology deliveries can an agency receive per year from the program?

Q. Does every agency that applies receive a requested technology?

Q. Once an agency receives technology from the program, can it only be used for counterdrug purposes?

Q. Is training provided on the equipment?

Q. Are there any additional requirements associated with applying to the program?

If you have further questions or need help please feel free to contact us.

Contact at Signalscape: Sara Baker (East Coast Rep)

Ph: 919-610-4465 (m) or 919-678-6547 (office)

Sara.baker@signalscape.com

Calendar of Events

May 2007

Sun	Mon	Tue	Wed	Thu	Fri	Sat
		1 Hermitage Dist Center Open	2 Hermitage Dist Center Open	3 Hermitage Dist Center Open	4	5
6	7	8	9	10	11	12 Delaware County EMS
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28 CLOSED FOR STATE HOLIDAY	29 Hermitage Dist Center Open	30 Hermitage Dist Center Open	31 Hermitage Dist Center Open		

Calendar of Events

June 2007

Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25 Hermitage Distribution	26 Hermitage Distribution	27 Hermitage Distribution	28 Hermitage Distribution	29	30







