

Surplus Sampler

April 2007

From The Director's Chair

Look for a mention about us in the Pennsylvania Game News this month. The Game Commission is dutifully alerting PA sportsmen to an eBay sale that we will be conducting 4/1-4/7. We will be auctioning off nearly 15 tons (yes, tons) of surplus once-fired brass cartridges from a state law enforcement agency. The bulk are .40 caliber pistol cartridges, with a goodly amount of .223 and a very small amount of 30-06 rifle cartridges. This should also be our very first Dutch auction (sales of identical/similar items) on eBay. The cartridges will be sold in 150 lb drums. More in Joe Angelo's column.

Last month, I mentioned again the hard work that Scott and NASASP had been doing lobbying our Federal legislators, GSA, and the Dept of Homeland Security to release Katrina relief trailers and mobile homes for R-T-D (Reutilization, Transfer, and Donation). Well, looks like the effort is finally about to bear fruit. Last week we took possession of the first two RV's from GSA's holding yard in Selma, Alabama. These units are 2006 26' Coachmen travel trailers that look brand new. We have spotted one here in Harrisburg and the other at Hermitage as demo units. Looks like many of you that indicated that you had a need will be hearing from us soon!!! Nothing yet on the mobile homes, but stay tuned. Scott will give you all the details in his feature piece.

I want to thank Joe Angelo for 'taking it on the road' to provide training for municipalities who want to participate in heavy equipment auctions. Thanks also to the Penndot Agility team for providing leads, facilities, and for helping to coordinate with the muni's. For a complete list of attendees and details on the training, refer to Joe Angelo's column.

Speaking of heavy equipment auctions, the first for 2007 has just taken flight. More state agencies than ever took part thanks to the extended offer period just implemented. The private municipal auction started on 3/21 and closes on 4/4. There are 272 items in the sale, including 50 single axle dumps, 37 tandem axle dumps, and 12 loaders. There are a higher than normal number of graders (5), backhoes (4), Bobcats (3), and an even dozen diesel engines. Remember that this year, you will have one full week to pay (not later than 4/11) and another full week to remove your purchase (not later than 4/18). Finally, keep in mind the new fee structure that we negotiated with Asset Auctions to make small purchases more cost effective. Here is a copy of the new terms taken right from Asset Auctions' web site: ***"New Fee Structure for 2007: The Buyer's Fee for this auction is \$250 per item, but if the total invoice is less than \$5,000 the Buyer's Fee is capped at \$250..."***

To our western PA customers – please note that John Paul Jones (former DGS Legislative Liaison) has begun serving as the Special Assistant to the Secretary (DGS) for Western Region Operations. This is important to you (and us) because now we will have a presence in the Western part of the state to assist with training, communications, issues, etc. John Paul has been very actively involved in all of our programs and can represent us faster and more easily by being based out of the Pittsburgh State Office Building. You will begin to see 'JPJ' at more of our func-

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tions in the near future, getting his feet wet. In fact, John Paul and I will be attending a first responders seminar for Senator Regola in Greensburg on 3/29 and a municipal grants workshop for Senator Ori in Cranberry Twp on 4/19. We will pass along contact information after he gets settled in his new digs.

Ken Hess, Director

Bureau of Supplies and Surplus Operations

State Surplus

Doings and Happenings

Looks like State Surplus Property Division finally made news of its own since our famous "Auction Blowout" last summer. We will be mentioned in a brief article in the Pennsylvania Game News April edition regarding "once-fired" brass shell cartridges used by one of our State Agencies. More or less, we have almost 200 barrels of at least 150 lbs. each of various calibers ranging from .40, .223, and a few 30-06. Our hope is to catch the eye of a dealer or local sportsman who may find it economical to purchase to reload. In an attempt to sell commodities for the first time via an auction method, an E-Bay "Dutch Auction" was selected to allow potential buyers to buy as much as the whole lot (or as little as 1 barrel). If you have an interest or know someone who has an interest in bidding, look at our seller's webpage under Advanced Search on E-Bay, ***then pastatesurplus*** as the Seller ID. We're going to check out this method, report back to you on its success, and potentially check out other venues of auction with our contractor, Asset Auctions.

Speaking of Asset Auctions, our Municipal Sale is just about complete as of Wednesday, April 4th. So far we have at least 16 items with bids on them, and I'm sure several more will be in at the last minute. If this pace keeps up, it will be our best municipal sale yet. With the increased awareness of and education about our auctions, so many municipalities are realizing the benefits of acquiring PennDOT equipment at a reasonable price. Keep in mind also that we have "re-negotiated" a flat fee of \$250 up to \$5K as an added benefit for municipalities.

As Ken mentioned previously, I've spent the last few weeks on the road with Asset Auctions in an attempt to better educate folks on how to bid. Special thanks go to your PennDOT Agility coordinators for their time, effort, and assistance. Since the list is quite cumbersome, I'll give a brief recognition to the following municipalities for taking the time to attend:

Ford City

Manor Twp (thanks for hosting our conference in a beautiful new building!!!)

Perry Twp.

Bethel Twp./Manorville Boro

South Buffalo Twp.

South Fayette Twp.

Clymer Twp.

North Buffalo Twp.

Kittanning Twp.

Monroe Twp., Clarion County

Young Twp.

Parks Twp.

Plumcreek Twp.

Burrell Twp.

Armstrong County

Warsaw Twp.

Johnstown City

Millcreek Twp

State Surplus

Harrisburg

Sadsbury Twp.

Fairview Twp.

Quincy Twp.

Albany Twp.

Cumberland County

Clearfield (thanks to District 2 PennDOT HQ for hosting us!!!)

Loganton Borough

Penn Twp.

Gibson Twp.

Wallaceton Borough

Union Twp.

Haines Twp.

Howe Twp.

City of St. Mary's

Jay Twp.

On-Line and Physical Auctions

Completed auctions through February for State Surplus have resulted in a gross revenue of approximately \$123,566 for our Commonwealth agencies or the General Fund.

Completed OnLine Auctions via Asset Auctions—www.asset-auctions.com

Confiscated Fireworks—Private sale, generated **\$5,000** in revenue.

Various State Agencies—backhoe, office equipment, electrical equipment, pews—generated **\$18,061** in revenue.

Upcoming OnLine Auctions for State Agencies

Offering of various merchandise “online” from our State Surplus Warehouse - On a monthly basis, be sure to check out Asset Auctions for deals “straight out of our warehouse” and “on our sales floor”. We’re attempting to provide the opportunity to folks who may not have the time to shop during our store hours or may be too far away to just come in and look around. Now you can go online to look at some merchandise and bid away!!!

DCNR “Western PA Districts” Annual Spring Cleanup Sale – This will begin very shortly and items will be available for pickup by the end of April.

Dept. of Corrections – SCI Graterford – Bag and Box Assembly Equipment – Correctional Industries has decided to sell off their bag and box line at this facility. Most of the equipment is relatively NEW and/or has had some light use over just a few years. Sale will be up and running on Asset Auctions in May.

Federal Surplus

FEMA Travel Trailers and Mobile Homes Coming SOON!

NASASP (the National Association of State Agencies for Surplus Property) has been working on the release of FEMA trailers to donees for two years. Pennsylvania's participation in NASASP's work with Congress and other National Associations came to fruition last week when we received an email from Mr. David Robbins, of the General Services Administration (GSA) in Washington DC. The e-mail was sent to the NASASP President, announcing FEMA's **nationwide plans** for the release of mobile homes and trailers. Following is an excerpt from Mr. Robbins' email for your information:

“From new discussions at a FEMA/GSA meeting, FEMA wants us to process 800-1,000 trailers **per week**.....and it looks like all options might be open to move these. For now, I'd work on the assumption that they are all similar to those we've been selling on GSA Auctions and in similar locations: Alabama, Arkansas, Florida, Mississippi, and Virginia, and will be available of the next 3 months, 6 months, and the remainder of 2007.”

The Pennsylvania Federal Surplus Property Program is fully prepared for the screening and allocation of these units starting in April 2007. Requirements to receive a travel trailer or mobile home from FEMA are as follows:

1. Your agency **must** be a current donee organization approved by GSA rules and regulations to receive Federal Surplus Property. Please email our office to ensure that your file is current.
2. Obtain the approval of your governing body to acquire one or more of these units.
3. Submit a corrected request and letter in order to change the number of units from your original request.
4. Notify us of the anticipated location of your trailer/mobile home for direct shipment via the trucking company.
5. As with all Federal Surplus Property, your organization must place the unit into use within 12 months; utilize the unit for your organization only - no personal or commercial use is allowed; and utilize the property for the 18 month restriction period, at which time the title transfers to the donee organization.
6. Federal Surplus will bill your agency for the service charges and any shipping costs. Your agency can still place a request for trailers and/or mobile homes. Please visit our website, www.dgs.state.pa.us and look for the FEMA Trailer Update. Print the Trailer Request and fax to us at 717-772-2491, attn: Ms. Mary Beth Enggren. **Please do not swamp our telephone lines with requests**, use this convenient form and fax it to us.

Pennsylvania already has an extensive request list for trailers and mobile homes. Our goal is to meet every request as the units become available to us, but this process will take time. FEMA

Federal Surplus

releases the trailers, and GSA allocates them to the various State Agencies for Surplus Property. We will contact you by email or telephone when we know the units are available. PLEASE BE READY to provide all requested information when we contact you.

Please consider joining NASASP as an Associate Member. The membership dues are only \$35.00 annually, and are used to assist NASASP in defending the donation program. If your organization is interested in supporting us in our efforts to bring about the donation of items such as the FEMA trailers and mobile homes, contact our office for an Associate Membership Application.

Travel Trailers: Service and Handling Charge is \$4,500.00. Pennsylvania will not know the width or length until the units are awarded to us. **Your organization can refuse to accept a trailer that will not meet your needs.**

Mobile Homes: Service and Handling Charge is \$8,000.00. We will try to match your requested mobile home length if possible. **Your organization can refuse to accept a mobile home that will not meet your needs.**

NOTE: We will call or e-mail each donee as units are available. Your organization **will not** be able to select from those units available as FEMA allows only 10 working days from the award of the trailers and/or mobile homes to Pennsylvania to delivery to the donee. We will work from your survey and can adjust to your needs when we contact you for delivery confirmation.

NOTE: This charge includes the **Service Charge** and **Freight** from the screening site to your physical location.

NOTE: This charge **DOES NOT INCLUDE** siting or set up charges. The donee is responsible for those charges after delivery.

We will bill from your signed invoice as with all donated property.

Hermitage Reminder

The Hermitage Distribution Center will be open for business in Hermitage April 2-5, and April 30-May 3. We will be open for business in Hermitage Monday 4:30 PM—7:30 PM, Tuesday and Wednesday 8:30 AM—4:30 PM, and Thursday 8:30 AM—11:00 AM. Look for the latest additions to our inventory, and don't forget about the Green Dot Discount!

Federal Surplus

This Month's Featured Items

MAGAZINE RACK, Mfg. UNK, 5 SLOT, WOOD, 36" WIDE, 48 " HIGH, 16 "DEEP. GOOD Condition, Only 3 Available, Item Number 7110-07-0452-007, HBG WHSE, Service Charge **\$40.00**.

LATERAL FILE, Mfg. UNK, WOOD, 4 DRAWER. GOOD Condition, Only 4 Available, Item Number 7110-07-0452-006, HBG WHSE, Service Charge **\$125.00**.

CHAIR, Mfg. UNK, EASY WITH ARMS. GOOD Condition, Only 3 Available, Item Number 7110-07-0452-009, HBG WHSE, Service Charge **\$75.00**.

PRINTER, Mfg. QMS, 2425, LASER, LOOKS TO BE UNUSED. **NEW** Condition, Only 1 Available, Item Number 7450-07-0341-001, HBG WHSE, Service Charge **\$350.00**.

DRY ERASE BOARD, Mfg. QUARTER, 4 MONTH PLANNER, 24" X 36", WITH MARKERS. **NEW** Condition, Only 70 Available, Item Number 7520-07-0421-017, HBG - HER WHSE, Service Charge **\$3.50**.

METER MIST, Mfg. ZEP, CINNAMON, 10 OZ, 12 PER BOX. **NEW** Condition, Only 40 Available, Item Number 6840-07-0421-016, HBG - HER WHSE, Service Charge **\$20.00**.

ALARM, Mfg. CERBERUS PYROTONICS, 500 691954, FIRE HORN, ELECTRIC, 120 VOLT. **NEW** Condition, Only 13 Available, Item Number 6350-07-0336-005, HBG WHSE, Service Charge **\$15.00**.

ALARM, Mfg. CERBERUS PYROTONICS, 500 691950, FIRE HORN, ELECTRIC, 120 VOLT. **NEW** Condition, Only 32 Available, Item Number 6350-07-0336-007, HBG WHSE, Service Charge **\$15.00**.

ALARM, Mfg. WHEEL OCKIN, 117884, FIRE SIGNAL, 120 VOLT. **NEW** Condition, Only 8 Available, Item Number 6350-07-0336-006, HBG WHSE, Service Charge **\$25.00**.

Equipment Recently Acquired by Your Neighbors...

Changing the World, Inc (Beaver County), acquired an ambulance in the form of a small box truck which will be used for the clients to pick up furniture at their site and deliver it to shelters in the area. The ambulance, originally valued at \$37,409.00 by the Federal government, was acquired for a service charge of only \$1,750.00. Organization officials estimate a cost savings of approximately \$2,000.00.

Western Pa Operating Engineers Joint Apprenticeship and Training Program (Westmoreland County), acquired two pick up trucks which will be used to transport students and construction

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equipment to rural training sites. The trucks, originally valued at \$31,400.00 by the Federal government, were acquired for a service charge of only \$650.00. Program officials estimate a savings to their students of approximately \$4,000.00.

Western Pa Operating Engineers Joint Apprentice and Training Program (Westmoreland County), acquired a forklift which will be used for carrying heavy equipment components at their training site. The forklift, originally valued at \$12,727.00 by the Federal government \$12,727.00, was acquired for a service charge of only \$300.00. Program officials estimate a savings to their students of approximately \$2,500.00.

Franklin Township (Susquehanna County), acquired a fire fighting truck which will be used by the Township as a maintenance truck for the community. The truck, originally valued at \$46,442.00 by the Federal government, was acquired for a service charge of only \$6,000.00. Township officials estimate a savings to their taxpayers of approximately \$8,000.00.

Hazleton Area School District (Luzerne County), acquired a maintenance truck which will be used by the District electrician for carrying equipment to and from the District's 11 buildings. The truck, originally valued at \$29,069.00 by the Federal government, was acquired for a service charge of only \$2,800.00. School District officials estimate a cost savings to their taxpayers of approximately \$4,000.00.

Ohio Township (Allegheny County), acquired a pick up truck which will be used to pick up equipment parts for maintenance in the Township. The truck, originally valued at \$15,751.00 by the Federal government, was acquired for a service charge of only \$325.00. Township officials estimate a cost savings to their taxpayers of approximately \$325.00.

Lower Towamensing Township (Carbon County), acquired an 800 gallon water tank which will be used to store water at various sites throughout the Township in case of fire. The tank, originally valued at \$12,761.00 by the Federal government, was acquired for a service charge of only \$225.00. Township officials estimate a savings for their taxpayers of approximately \$800.00.

Brooklyn Township (Susquehanna County), acquired a cargo truck which will be used for maintenance checks on the Township roads, plowing, and the pick up and delivery of maintenance parts. The truck, originally valued at \$14,141.00 by the Federal government, was acquired for a service charge of only \$750.00. Township officials estimate a savings of approximately \$5,000.00 for their taxpayers.

Williamson Free School of Mechanical Trades (Delaware County), acquired a platform which will be used by their maintenance department to replace lights throughout their facility. The lift, originally valued at \$4,770.00 by the Federal government, was acquired for a service charge of only \$550.00. School officials estimate a savings of approximately \$5,500.00 for their students.

Lancaster County Career and Technology Center (Lancaster County), acquired a welder made by Miller which will be used for their Mt. Joy campus training program for adults and secondary students. The welder, originally valued at \$16,651.00 by the Federal government, was acquired for a service charge of only \$1,250.00. Center officials estimate a savings to their students of approximately \$10,000.00.

Fixed Price Vehicles

GSA Fleet Sale

The following vehicles are available to your organization through **Tuesday, April 10 at Noon**. If you are interested in obtaining additional vehicle information or pictures, please contact Jerry Vaux prior to noon on April 10.

Also, please remember to get your requests in to us as soon as possible if you are interested in low mileage, quality late model cars, trucks, vans, and even heavy equipment. Call us **toll free at 1-800-235-1555** or contact our Fixed Price Vehicle screener, **Jerry Vaux**, directly at **717-319-3550** for additional information or to register your request for the next group of fixed priced vehicles.

MAKE	MODEL	YEAR	COLOR	MILES	CY	FUEL	PRICE
Chevrolet	Blazer 4x4 4 Door SUV	2002	White	65,392	06	Gas	\$7,200.00
Chevrolet	C2500 4x2	2000	White	36,933	08	Gas	\$8,590.00
Chevrolet	Malibu Classic Sedan	2004	Dark Blue	39,431	04	Gas	\$7,900.00
Chevrolet	Malibu Classic Sedan	2004	Dark Blue	47,415	04	Gas	\$7,500.00
Chevrolet	Malibu Classic Sedan	2004	Med Gray	47,760	04	Gas	\$7,500.00
Chevrolet	Malibu Classic Sedan	2004	Med Silver	37,039	04	Gas	\$7,900.00
Chevrolet	Tahoe 4x4 4 Door SUV	2002	White	63,079	08	E/85	\$13,600.00
Dodge	Intrepid Sedan	2002	Black	11,841	06	Gas	\$5,600.00
Ford	Expedition 4x4 4 Door SUV	2000	White	47,597	08	Gas	\$9,050.00
Ford	Expedition 4x4 4 Door SUV	2000	White	62,712	08	Gas	\$8,700.00
Ford	Taurus Sedan	2003	Dark Blue	39,998	06	E/85	\$7,400.00
Ford	Taurus Sedan	2004	Lt Brown	37,495	06	E/85	\$7,600.00
Jeep/ Eagle	Cherokee 4x4 2 Door SUV	2000	Med Silver	52,055	06	Gas	\$4,900.00

Something Different is Coming...Update!

As we mentioned in our March newsletter, starting this month we will bring a few of the Fixed Priced Vehicles to our Harrisburg and/or Hermitage warehouses. This month, we brought in a 2000 Chevrolet Astro Mini-van, medium blue color with only 29,000 miles on it, very good condition, and the cost is just **\$6,700.00!** If you are interested in obtaining Fixed Priced Vehicles from one of our warehouses like this Van, please call us toll free at **1-800-235-1555** or contact our

Fixed Price Vehicles

Fixed Price Vehicle screener, Jerry Vaux, directly on his cell phone at **717-319-3550**.

Congratulations!

Three Fixed Price vehicles from the latest listing found new homes with Pennsylvania donees. Congratulations to the Pa Department of Natural Resources who received a **2000 Ford Explorer 4 x 4 SUV for \$4,900.00** and a **2000 Jeep/Eagle Cherokee for \$5,200.00**; and to the Chester County Airport Authority who received a **2000 Ford Explorer 4 x 4 SUV for \$4,900.00!**

Law Enforcement

1033 Excess Property

Conemaugh Township Police Department Saves Thousands!

Congratulations to Conemaugh Township Police Department for their recent acquisitions of a front end loader and a blazer. They acquired a Case front end loader for institutional use to help with cutting the grass and cleaning up the roads and the shoulders of the roads around the prison. They also acquired a 1986 Chevy Blazer in good condition, which has been refurbished to use for patrol. Police Department officials estimate a savings of approximately \$6,500 on the acquisition of the front end loader and a savings of approximately \$26,000 over the purchase of a the new Chevy Blazer that had been in their budget.

Law Enforcement

1122 New Property

Property Recently Purchased by Your Neighbors...

Pennsylvania State Police (Dauphin County) purchased an Ahura FirstDefender Handheld Raman Spectrometer, model #XLS3 which will be used by their Clandestine Laboratory personnel to perform quick, definitive analysis of drug substances. The system will allow the State Police to rapidly screen substances at the scene, and only retain samples of substances of value which will be used for further analysis in the PSP laboratory. The total cost of the delivered item and accessories was \$38,615.87. State Police officials estimate a savings to Commonwealth taxpayers of approximately \$1,000.00 by using the 1122 Program.

New Hanover Township Police Department (Schuylkill County) purchased a 2007 Chevy Tahoe SUV which will be used to do routine police patrol in the Township. As mentioned last month, this vehicle has been rated in tests by the Michigan State Police as the best vehicle over all for police patrol. The Tahoe, complete with options was delivered to the Township for a total cost of \$25,392.00. Township officials estimate a savings of approximately \$2,000.00.

Calendar of Events

April 2007

Sun	Mon	Tue	Wed	Thu	Fri	Sat
1	2 Hermitage Dist Center Open eBay Brass Auction	3 Hermitage Dist Center Open eBay Brass Auction	4 Hermitage Dist Center Open Heavy Equip Municipal Bid Sale Ends eBay Brass Auction	5 Hermitage Dist Center Open eBay Brass Auction	6 eBay Brass Auction	7 eBay Brass Auction
8 eBay Brass Auction	9 eBay Brass Auction	10	11	12	13	14
15	16	17	18 Heavy Equip Public Auction Begins	19 Grants Workshop Sen Orié	20	21
22 PA State Asso of Twp Supers Hershey	23 PA State Asso of Twp Supers Hershey	24 PA State Asso of Twp Supers Hershey	25 Heavy Equip Public Auction Ends	26	27	28
29	30 Hermitage Dist Center Open					

Calendar of Events

May 2007

Sun	Mon	Tue	Wed	Thu	Fri	Sat
		1 Hermitage Dist Center Open	2 Hermitage Dist Center Open	3 Hermitage Dist Center Open	4	5
6	7	8	9	10	11	12 Delaware County EMS
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28 CLOSED FOR STATE HOLIDAY	29 Hermitage Dist Center Open	30 Hermitage Dist Center Open	31 Hermitage Dist Center Open		

















