

Surplus Sampler

September 2006

From The Director's Chair

You are probably getting sick of hearing or seeing us on TV, on the radio, or in the newspaper. Coverage for "first ever Auction Blowout" was simply phenomenal. I want to thank DGS Press Secretary, Ed Myslewicz (Mis-lev-itch) and BSSO Marketing Manager, Mary Beth Enggren, and indeed the entire Marketing Subcommittee for the stellar job that they did to promote this event.

I am considering the event a huge success. While not all of the details have been digested yet, I can offer several reasons for my claim. First, the attendance of registered bidders. For a heavy equipment sale, we normally see 200-220 bidders. There were 513 bidders competing for 196 lots, at this sale. The Bureau of Vehicle Management indicated that they expect 1 bidder per vehicle offered. At this event, we had 735 bidders for 319 vehicles offered. Secondly, for the first time in 13 years, we had an on-site sale of un-donated Federal Surplus Property. We raised \$20k in revenue (consistent with periodic on-line sales), and had 200 bidders vying for only 174 lots offered. It was a great start to the week. On the final day of the sale, we had 358 bidders looking over 600 lots of state surplus & confiscated items from the Attorney General's office. The second measure of success was the income. This was a record sale for heavy equipment - \$1.4 million will be going back to Penndot maintenance districts or to the Turnpike Commission to help offset the cost of new vehicle purchases. Finally, customers did take advantage of the opportunity to participate in more than one sale. This was really evident during pickup when, for example, customers would ask us to load state surplus refrigerators onto their recently purchased pickups. I am equally proud of and grateful to my staff, the staffs of all the participating agencies, the Farm Show personnel, the Capitol Police, the Administration, who had the foresight to let us try something new, and the customers, who came out in force, to make this a worthwhile undertaking.

Speaking of heavy equipment sales, we just received the listing from Penndot of the goods that will be offered in October at Nazareth. There are a WHOPPING 308 pieces available. This number is a little bit inflated by our normal, annual offering of loose plows (37) and spreaders (11). In addition to a nice compliment of single and tandem axle dump trucks and articulated loaders, there are some more desirable and less often available pieces. These include NINE graders (4-Champions & 5 J Deeres), 3 belt loaders, 7 Ingersoll-Rand tow-behind air compressors, 10 excavators, a wrecker, 3 skid steer loaders, and much more. State agencies will be receiving first dibs listings not later than 9/19. The municipal posting will be on Asset-Auctions website not later than 9/27. Good luck!

Time for a follow-up on flood relief. Scott Pepperman will detail in his Federal Surplus article some of the success stories that we have enjoyed in providing much needed property for hard hit communities. Please note that the public assistance application deadline for FEMA/PEMA passed on 8/17 (8/25 for Pike County). However, we will be able to continue to request higher priority screening for flood relief requests for 6 months from the date of the Presidential declaration. So, regardless of the status of your DAP-1, -2, or -3, you can continue to request equip-

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ment to be used for flood relief from us until roughly year end. This kind of time gives us a realistic opportunity to find what you need at very helpful installations all around the country.

State agencies should note that seasonal orders for rock salt and calcium chloride are now being accepted by the Warehouse and Distribution Division. In addition, for the first time, we are able to offer pre-mixed windshield washer fluid in either 55 gallon drums or 1 gallon jugs. We also have this year's recent printing of the Commonwealth internal phone directory available. Check out our website for further ordering information at [Warehouse and Distribution Division](#).

Finally, note that you may have been or will be contacted in the near future for some updated information by the Federal Surplus team. We have been advised by the Defense Logistics Agency's (DLA) Law Enforcement Support Office (LESO) of some changes to operating procedures for the 1033 program. We are now having to update donee files annually. We will also be required to physically audit weapons recipients annually. For higher education donee's of regular Federal Surplus Property, during 3 year updates, we have begun requesting documentation of your Drug-Free Workplace policy. This may or may not become a 'permanent' revision to our application. Due to a difference of interpretation between DOE and GSA on public law 101-226, we have taken this step as a precaution on behalf of our customers pending a final decision by the aforementioned parties. We hope that you understand and will accommodate the additional requirement when updating all other eligibility information.

Ken Hess, Director

Bureau of Supplies and Surplus Operations

State Surplus

Doings and Happenings

After an extremely hectic month, we are proud to say that the Auction Blow Out is finally under our belts. I would like to thank all of individuals who helped make this auction work, especially the teams from the Bureau of Supplies and Surplus Operations, Bureau of Vehicle Management, PennDOT, PA Turnpike Commission, Office of the Attorney General, Mike Stephens our "intern" and all of our auctioneers. Everyone did a tremendous job of coordinating the sale.

The State Surplus Store realized almost \$9000 in sales during the week of the auction, and we increased our traffic by about 40%. Great job again by the State Surplus team!

As we now head into fall, we will try to conduct as many auctions as possible before winter arrives. Keep checking this newsletter and our DGS Calendar of Events for firm auction dates.

On-Line and Physical Auctions

Completed auctions from March through mid-September for State Surplus have resulted in a gross revenue of approximately \$3,323,307 for our Commonwealth agencies.

Completed OnLine Auctions via Asset Auctions—www.asset-auctions.com

DGS Print Shop—Assorted printing equipment and a forklift—generated revenue of \$2837.

Upcoming OnLine Auctions

DPW Harrisburg—Auction delayed until May 2007.

Check out DPW's monthly auctions on Asset Auctions. In the near future, they will offer a few hundred lockers as well as glazed tile building blocks!

Completed Physical Auctions

State Surplus—Auction Blow—Various office equipment, Attorney General seized property, PennDOT non-rolling property, kitchen equipment, and more—generated revenue of \$85,512.

PennDOT and PA Turnpike Commission—Auction Blow Out—Loaders, heavy equipment, rolling stock—generated revenue of approximately \$1.4 million.

Upcoming Physical Auctions via Ziegler Auctions—www.zieglerauction.com

DPW Polk State Hospital—Auction delayed until mid to late October—Various beds, dressers, chairs, and other hospital items.

Up-Coming PenDOT Right of Way Auctions

Affordable Automotive and All-Signs— Auction delayed until further notice—approximately 60

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used autos as well as various signage equipment, office equipment, and some grounds maintenance equipment—located in Delmont, PA.

Ridella's Machine Shop—Scheduled for September—Several lathes, presses, and tooling equipment—Will be offered online through Asset Auctions.

Rossi's RV Repair Shop— No scheduled date yet—Hydraulic lifts, generators, and other associated shop equipment—Will be offered by Ziegler Auction.

Federal Surplus

Attention Schools Drug Free Workplace Policy Needed

The Pennsylvania Federal Surplus Property Program is required to update all files of public and private schools every three years or sooner by the U.S. General Services Administration. Federal regulations now require all schools to **complete and submit a Drug-Free Workplace Policy** form in order to qualify for the Federal Surplus Property Program. Thank you for your understanding and cooperation.

Flood Relief Update

Since late June 2006 when flooding hit the eastern part of Pennsylvania, the Federal Surplus Property Program has been providing local communities with relief in the form of excess Federal government property. To date, the following organizations have received great quality property through our relief efforts:

- Brooklyn Township, Susquehanna County – 1 ¼ ton 4 x 4 pickup truck
- Jackson Township, Luzerne County – 4 x 4 pick up truck and trailer-mounted portable lighting
- Fairmount Township, Luzerne County – Road grader
- Lower Mahanoy Township Municipal Authority, Northumberland County – diesel generator, 40 – 60 Kw

If your organization is within a county that received a Presidential Disaster Declaration, please submit your requests for assistance immediately as the window of opportunity is quickly closing. Please fax any requests to 717-772-2491 on your organization's letterhead with proper justification for any equipment needed, and clearly mark the top of the request "Flood Disaster Relief". If you have any questions concerning this procedure please contact our Marketing Director, Mary Beth Enggren at 717-787-9725, ext. 3207.

Michigan Comes Calling

The Federal Surplus Property Program managers from the State of Michigan recently held a conference call with the Division Chief for Pennsylvania's program to inquire about our operation and to discuss best business practices. The Michigan agency has experienced a severe decline in program participation, and has changed its operations in accordance. Upon recommendation from the General Services Administration and the National Association of State Agencies for Surplus Property, Michigan contacted us for assistance. We are pleased to be able to advise our sister agency in Michigan, and look forward to a personal visit from her managers as soon as their

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schedules allow.

Hermitage Reminder

The Hermitage Distribution Center will be open for business in Hermitage October 16-19, and November 13-16. We will be open for business in Hermitage Monday 4:30 PM—7:30 PM, Tuesday and Wednesday 8:30 AM—4:30 PM, and Thursday 8:30 AM—11:00 AM. Look for the latest additions to our inventory, and don't forget about the Green Dot Discount!

This Month's Featured Items

Hot Deals on Cool Shelving!

SHELVING UNITS, Mfg. UNK, DOUBLE-SIDED SHELVING UNITS, **VERY GOOD CONDITION!** 38 SHELVING UNITS AS ONE LOT, Only 1 Lot Available, Service Charge **\$1500.00**. Transportation may be arranged for an additional fee by calling our warehouse at 1-800-235-1555. [Picture 1](#), [Picture 2](#), [Picture 3](#), [Picture 4](#), [Picture 5](#), [Picture 6](#)

[HEAT PUMP](#), Mfg. HEIL, PYPA30GA5, 2.5 TON, 208/230 VOLT, SINGLE PHASE, ENCLOSED AIR CIRCULATOR. **NEW** Condition, Only 5 Available, Item Number 4120-06-0707-011, HBG WHSE, Service Charge **\$595.00**.

[HEAT PUMP](#), Mfg. TRANE, XR 11, 1.5 TON, 208/230 VOLT, SINGLE PHASE, **NEW** Condition, Only 11 Available, Item Number 4120-06-0707-006, HBG - HER WHSE, Service Charge **\$450.00**.

[HEAT PUMP](#), Mfg. TRANE, XE 1000, 2.5 TON, 208/230 VOLT, SINGLE PHASE, HIGH EFFICIENCY. **NEW** Condition, Only 7 Available, Item Number 4120-06-0707-008, HBG WHSE, Service Charge **\$550.00**.

[HEAT PUMP](#), Mfg. HEIL, HHPO30AKC1, 2.5 TON, 208/230 VOLT, SINGLE PHASE, MAX PERFORMANCE 10. **NEW** Condition, Only 8 Available, Item Number 4120-06-0706-001, HBG WHSE, Service Charge **\$495.00**.

[HEAT PUMP](#), Mfg. RHEEM, RPKA-31JAZ, 2.5 TON, 208/230 VOLT, SINGLE PHASE. **NEW** Condition, Only 11 Available, Item Number 4120-06-0707-007, HBG - HER WHSE, Service Charge **\$495.00**.

[HEAT PUMP](#), Mfg. HEIL, PYPA36GA5, 3.0 TON, 208/230 VOLT, SINGLE PHASE, ENCLOSED

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AIR CIRCULATOR. **NEW** Condition, Only 12 Available, Item Number 4120-06-0707-012, HBG - HER WHSE, Service Charge **\$695.00**.

HEAT PUMP, Mfg. CARRIER, 50JS-030-301, 2.5 TON, 208/230 VOLT, SINGLE PHASE, ENCLOSED AIR CIRCULATOR. **NEW** Condition, Only 6 Available, Item Number 4120-06-0707-009, HBG - HER WHSE, Service Charge **\$750.00**.

GENERATOR, Mfg. ONAN, PRO 6000E, GAS ENGINE, 5500 WATT. FAIR Condition, Only 1 Available, Item Number 6115-06-0673-001, HBG - HER WHSE, Service Charge **\$375.00**.

SWEEPER, Mfg. TENNANT, 1186, ELECTRIC, SELF-PROPELLED. GOOD Condition, Only 1 Available, Item Number 3590-06-0698-008, HBG WHSE, Service Charge **\$375.00**.

HEATER, Mfg. MR. HEATER CORP., MH9B, PROPANE, INDOOR/OUTDOOR, 4000 TO 9000 BTU. **NEW** Condition, Only 9 Available, Item Number 4520-06-0679-003, HBG WHSE, Service Charge **\$50.00**.

GANG BOX, Mfg. JOBOX, STEEL, VARIOUS SIZES. GOOD Condition, Only 7 Available, Item Number 5140-06-0732-005, HBG WHSE, Service Charge **\$100.00**.

TOOL BOX, Mfg. UNK, STEEL, VARIOUS SIZES. GOOD Condition, Only 4 Available, Item Number 2840-06-0732-007, HBG WHSE, Service Charge **\$250.00**.

CONDIMENT REFRIGERATOR, Mfg. RANDELL, CR9053M, STAINLESS STEEL, COUNTER-TOP UNIT, 110 VOLT. GOOD Condition, Only 2 Available, Item Number 3605-06-0698-004, HBG WHSE, Service Charge **\$100.00**.

Equipment Recently Acquired by Your Neighbors...

Lancaster County Career and Technology Center (Lancaster County), acquired two (2) exam tables for use in two different medical assistants' classes. These tables, originally valued at \$6,000.00 by the Federal government, were acquired for a service charge of only \$300.00. School officials estimate a savings of approximately \$2,000.00.

South Creek Township Civil Defense (Bradford County), acquired a diesel generator set to use for their Civil Defense designated shelter. The generator, originally valued at \$20,039.00 by the Federal government, was acquired for a service charge of only \$900.00. Civil Defense officials estimate a saving to their taxpayers of approximately \$10,000.00.

Bridgewater Township (Susquehanna County) acquired culvert pipe to use along the side of their Township roads for water runoff. The culvert pipe, originally valued at \$10,044.00 by the Federal government, was acquired for a service charge of only \$2,250.00. Township officials estimate a savings to their taxpayers of approximately \$6,000.00.

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Pennsylvania Department of Corrections (Cumberland) acquired a diesel powered forklift truck, 6000 pound capacity, which will be used for the Maintenance Department to move materials throughout their facility. The forklift, originally valued at \$24,553.00 by the Federal government, was acquired for a service charge of only \$4,995.00. Department officials estimate a savings to Commonwealth taxpayers of approximately \$25,000.00.

Pennsylvania Department of Public Welfare, Wernersville State Hospital (Berks) acquired an upright lift for use in their gym for placing light bulbs, servicing the air conditioners and replacing lights in high ceiling areas. The lift, originally valued at \$4,500.00 by the Federal government, was acquired for a service charge of only \$750.00. Department officials estimate a savings to the Commonwealth taxpayers of approximately \$7,000.00.

Lancaster County Career and Technology Center (Lancaster County) acquired 21 Pentium IV CPUs to upgrade instructor's workstations. The CPUs, originally valued at \$4,200.00 by the Federal government, were acquired for a service charge of only \$2,625.00. Center officials estimate a savings to their schools of approximately \$20,000.00.

Susquehanna Township (Dauphin County) acquired a 6000 pound capacity forklift for use for their Maintenance Highway Department for unloading and loading hazardous materials and to load and unload water pumps and material for use in disasters. The forklift, originally valued at \$15,099.00 by the Federal government, was acquired for a service charge of only \$5,000.00. Township officials estimate a savings to their taxpayers of approximately \$10,000.00.

Saltlick Township (Fayette County) acquired a utility truck for transporting workers around the Township, especially to check on bike trail maintenance, and to haul parts for maintenance jobs. The truck, originally valued at \$32,990.00 by the Federal government, was acquired for a service charge of only \$300.00. The Township officials estimate a savings of approximately \$2,000.00 for their taxpayers.

Sharpsville Borough (Mercer County) acquired two (2) Pentium III laptop computers for use by their Fire Department. The laptops, originally valued at \$4,962.00 by the Federal government, were acquired for a service charge of only \$350.00. Department officials estimate a savings to their taxpayers of approximately \$500.00.

Pennsylvania State Constable's Office of Coal Township (Northumberland County) acquired two (2) Pentium III laptop computers that will be used to keep current outstanding warrants. The laptops, originally valued at \$10,000.00 by the Federal government, were acquired for a service charge of only \$10.00. The Constables estimate an approximate savings for their offices of \$200.00.

Fixed Price Vehicles

WHAT'S NEW IN FIXED PRICE VEHICLES?

I am pleased to report that we are currently working on our first list of the year of Fixed Priced Vehicles for our customers. We are combing the available lists from the GSA auction in Maryland on October 17th with our current request lists. We will call and email our customers next week with details on the vehicles we have found. If the price and quality of the vehicle are satisfactory, you will have about two weeks to physically view the vehicles and make a final decision. **All final decisions must be made no later then October 4th.** If you have recently put in a request for a vehicle and don't hear from us, please contact us as soon as possible. We will also send out lists of available vehicles by e-mail for potential future customers to view.

Please remember to submit your requests as soon as possible if you are interested in low mileage, quality late model cars, trucks, vans, and even heavy equipment. We are ready to work with your requests as we receive future lists of vehicles. Call us toll free at **1-800-235-1555** or contact our Fixed Price Vehicle screener, **Jerry Vaux**, directly at **717-319-3550** for additional information or to register your request for the next group of fixed priced vehicles. This information will be vital to our efforts as we proceed in this Program with GSA.

Law Enforcement

1033 Excess Property

Weapons Inspections Now Due!

A reminder that the Defense Logistics Agency (DLA) Executive Director of Distribution and Re-utilization Policy has directed all State Coordinators that were issued weapons under the State's Law Enforcement Property Program to conduct a 100% inventory of all weapons. Further, this action must be completed no later than 15 September 2006. If your Law Enforcement Agency has received weapons through the Pennsylvania Law Enforcement Property Program, you should have received a call and a faxed letter to complete and return to our office by now. Even if you have had a physical inspection recently, you will be inspected again per the instructions from DLA. This policy further stipulates that 25% of the total weapons issued must be inventoried every quarter of the year, beginning 1 October 2006. If you have any questions concerning this policy, please feel free to call our office at 1-800-235-1555 and ask for Mary Beth Enggren.

Updated Data Sheets Needed

The DLA Headquarters in Fort Belvoir has requested that all data sheets for inactive Law Enforcement Agencies be updated at this time. If your agency is registered with our Program but has not actively received property over the last three years, you should expect a fax and a call from our office. If you are inactive, but wish to remain in the Program, simply complete the data sheet you receive and return it to our offices immediately. If you have any questions concerning this policy, please feel free to call our office at 1-800-235-1555 and ask for Mary Beth Enggren.

Property Now Available for Law Enforcement

FIELD PACK, Mfg. Unk., olive drab, without frame. Good condition, several available, service charge is only \$3.00

BACKHOE/LOADER, Mfg. JCB, 1993, 4 cylinder, diesel, 6903 hours, 2 wheel drive. Fair condition, only 1 available, service charge is only \$8500.00

TROUSERS, Mfg. Unk., camouflage, medium size. Good condition, several available, service charge is only \$3.50.

Law Enforcement

1122 New Property

Looking for Highlights

The Pennsylvania 1122 Property Program is looking for highlights to present to the Federal government as they look to expand the resources available to Law Enforcement through new Programs. If your agency has received property through the 1122 Program in the last few years and would like your organization to be a part of our highlight package, please send us a narrative and pictures about the acquisition. Please contact Ms. Lil Davis, at 717-787-6159, ext. 3212.

Signalscape, Inc.

A message from Sara Gerber at Signalscape, Inc.:

"I was recently informed that your agency might be in need of a solution to help you with your video and audio cases. Our product line, STARWITNESS, provides you with everything you need to start using your video and audio evidence to catch bad guys.

Videos recorded from in car cameras, convenience stores, shopping centers, banks and more can be quickly and easily clarified and put to use, providing your agency with an image of a license plate, a picture for a MOST WANTED poster or the six o'clock news!

Please contact me by email or by phone so I can further discuss our solutions with you and schedule a free demonstration of the STARWITNESS solution.

Please contact Sara Gerber at 919-610-4465 or sara.gerber@signalscape.com

Contact Sara or Ms. Lil Davis of our office, at 717-787-6159, ext. 3212, if interested!

Pennsylvania Commission on Crime and Delinquency

Scott Pepperman, Division Chief for the 1122 Program, spoke at the Quarterly Weed and Seed Meeting sponsored by the Pennsylvania Commission of Crime and Delinquency (PCCD) in Harrisburg. Weed and Seed Programs address both the Law Enforcement and Education needs in local communities and the criminal problems they face. Law enforcement officials and social workers that comprise the twelve Weed and Seed locations across the Commonwealth attended the session. Our presentation was followed by the Chambersburg Police Department, who recently used our 1122 Program to assemble a tactical vehicle valued at \$150,000 for only \$50,000. We look forward to addressing the membership of other regional Weed and Seed programs across the Commonwealth starting with York Weed and Seed in October.

Calendar of Events

September 2006

Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1	2
3	4 CLOSED DUE TO STATE HOLIDAY	5	6	7 Grants Workshop Rep Siptroth	8	9
10	11	12	13	14	15	16
17	18 Hermitage Dist Center Open	19 Hermitage Dist Center Open	20 Hermitage Dist Center Open	21 Hermitage Dist Center Open	22 PA Councils of Governments Pittsburgh	23 PA Councils of Governments Pittsburgh
24	25	26	27 Municipal Heavy Equip Auction OnLine	28 Municipal Heavy Equip Auction OnLine Grants Workshop Rep Melio	29 Municipal Heavy Equip Auction OnLine	30 Municipal Heavy Equip Auction OnLine

Calendar of Events

October 2006

Sun	Mon	Tue	Wed	Thu	Fri	Sat
1 Municipal Heavy Equip Auction OnLine PA Facilities Managers Grantville	2 Municipal Heavy Equip Auction OnLine PA Facilities Managers Grantville	3 Municipal Heavy Equip Auction OnLine PA County Prison Wardens York	4 Municipal Heavy Equip Auction OnLine	5 Municipal Heavy Equip Auction OnLine	6 Municipal Heavy Equip Auction OnLine	7 Municipal Heavy Equip Auction OnLine
8 Municipal Heavy Equip Auction OnLine	9 CLOSED FOR STATE HOLIDAY Municipal Heavy Equip Auction OnLine	10 Municipal Heavy Equip Auction OnLine	11 Municipal Heavy Equip Auction OnLine Grants Workshop Rep Dermody	12 Grants Workshop Sen Tomlinson	13	14
15	16 Hermitage Dist Center Open	17 Hermitage Dist Center Open	18 Hermitage Dist Center Open	19 Hermitage Dist Center Open	20 Govt Finance Officers King of Prussia	21
22	23	24 Public Heavy Equipment Auction OnLine	25 Public Heavy Equipment Auction OnLine	26 Public Heavy Equipment Auction OnLine	27 Public Heavy Equipment Auction OnLine	28 Public Heavy Equipment Auction OnLine
29 Public Heavy Equipment Auction OnLine	30 Public Heavy Equipment Auction OnLine	31 Public Heavy Equipment Auction OnLine				











































