

# Surplus Sampler

February 2008

## From The Director's Chair

There has been a lot of 'bad press' at the national level regarding FEMA's disaster relief trailers. That is really too bad. Here in PA, many local organizations have benefited by putting these surplus trailers to good, and sometimes, unique use. With a little bit of due diligence on our part (airing out, testing, providing notices, etc), and a little bit of creativity & very little money on the donee's part, problems are being cost-effectively and quickly resolved. The [Philadelphia Inquirer](#) recently bucked the national reporting trend and wrote up a piece about our good deeds. I want to send out my thanks to all of the donees who patiently answered questions and smiled nice for the cameras. They include – Duquesne Emergency Medical Services, West Nottingham Township, Lower Makefield Township Police Department, White-marsh Township, and Adams County SPCA. Check out Mary Beth's Marketing Page for a link to the complete story which ran on 1/17/08. Also be sure to note that we will be running a Customer Appreciation Sale in February on these very trailers. Scott will have more in his Federal Surplus column.

Well, after almost two years of begging and pleading and planning, we are finally ready to announce a fantastic deal on NEW uniforms for law enforcement & other first responders involved in counterdrug operations. Scott Pepperman and Al Dean have been working with VF Imagewear to make available both standard issue and **customized** uniforms to our 1122 participants. Via a study with DGS's own Capitol Police, we are seeing savings of 10%-35%. VF Imagewear is the world's largest producer of uniforms. VF Imagewear is rolling out this program to **PA participants only**. So, do yourself a really big favor. Stop paying distributor prices and deal direct with the manufacturer who will ship to your door and even eat the freight. Check out Scott's 1122 column for all of the details.

Speaking of the 1122 Program, we have really pushed Mary Beth's skills to provide you with direct access to GSA contract lists. Instead of a lame, generalized list, we have now provided you with links directly to vendor information (make, model, photos, descriptions, etc). Please bear in mind, that the only way to do this was by general commodity (schedule in GSAspeak) and then by vendor. We cannot produce a listing that lets you see all the different body armor provided by multiple vendors. You will have to look at Forceone's products, then look at Point Blank Body Armor, and so on. Please also bear in mind that the prices displayed do **not** include our 4% or \$500 (whichever is less) service charge. Mary Beth's Marketing page will lay out all the details.

Not to be outdone, Joe Angelo and the State Surplus team have their own news to tout. Just yesterday, Joe released the 2008 PennDOT Heavy Equipment Auction Schedule. Joe is also running a Right-of-Way sale in Pittsburgh that includes a classic 'Vette. And finally, Joe is announcing that he will be out of the office for an extended period soon. Check out his column for all the details and to find out who is stuck picking up the slack.

Finally, you will recall from last month that we mentioned a delay in accepting credit cards for Federal Surplus transactions. You will be happy to learn that we have developed a work-around and will be launching on 3/1/08. So start warming up your plastic. More in Scott's column.

*Ken Hess, Director*

*Bureau of Supplies and Surplus Operations*

# Common Cents

Last month, I focused on our Supplies and Surplus Operations Calendar web page as a great money-saver for your organization. Case in point—Ken mentioned the 2008 Heavy Equipment Auction Schedule in his article. That schedule was posted to our calendar on January 28—a full week ahead of this publication.

This month, Ken mentioned the upgrades to our 1122 web pages. And again, these changes appeared on our web pages a few weeks ahead of this publication. So I guess the moral of the story is—stop sitting around reading our newsletter, and start actively visiting our web site on a regular basis.



The Law Enforcement 1122 New Property Program enables State and local law enforcement agencies to “piggyback” on select Federal contracts when purchasing new equipment and supplies. Multiple items may be ordered from different vendors to meet all of your equipment needs. All items are delivered directly to your organization. As with any new equipment purchase, all manufacturer’s warranties are in full effect.

Our latest revisions to the 1122 web pages include an [online request form](#) in the right-hand navigation bar of each page. Let us know what items your agency needs, and we will find the best available price.

Also new to our 1122 pages are three sections in the left-hand navigation bar of each page.

The [“What You Can Get From The Army”](#) section identifies the subordinate commands within the Army Materiel Command which support the 1122 Program, along with the types of items available from each command.

The [“What You Can Get From The Defense Logistics Agency”](#) section identifies the DLA supply centers which support the 1122 Program, along with specific information as to the types of items available from each center.

The [“What You Can Get From The General Services Administration”](#) section identifies the GSA Federal Supply Schedules authorized for use under the 1122 Program, and the types of items available under each Schedule. When ordering vehicles or mobile command centers, please contact us to obtain a current quote based on your specifications.

And, coming soon to our 1122 web pages, a “Forms” section that will include information required when purchasing weapons or ammunition, and other information pertaining to your orders.

Stay tuned—or, better yet, actively look—for more changes to our web pages to better meet your equipment needs!

# State Surplus

## Doings and Happenings

Have you checked out our Store lately? If not, we hope that you will be pleasantly surprised on your next visit. We have taken the winter months to rejuvenate our State Surplus Store at 22<sup>nd</sup> and Forster Streets. Paint and new lighting will “pretty it up”, and our new floor plan will make your shopping experience easier and more pleasant. Included in the new floor plan – several workstations at which you will be able to search for state surplus property online, on eBay, or on Asset Auctions. So watch your step through the construction areas, and watch the changes to our Store as we re-define your surplus shopping experience.

Are you in the market for a cool winter project? We have a great Right-Of-Way sale in progress that should get your motor running. Phase 2 of Yurchison’s Auto Sales is underway on [Asset Auctions](#). Included in the sale is one slightly dusty 1977 Chevy Corvette – a perfect project for the winter months. Also up for sale are various pieces of garage equipment, shop equipment, and hand tools. Visit the Asset Auctions web site for pictures, descriptions, and other auction details before we wave the checkered flag on February 13.

For those of you more interested in heavy equipment, we have finalized our [2008 PennDOT Heavy Equipment Auction Schedule](#). Once again, all of the auctions will be conducted online through Asset Auctions. We will conduct **no live heavy equipment auctions**. Property will be staged in Buckhorn, Columbia County; Summerdale, Cumberland County; and WPTF in Allegheny County. Register with Asset Auctions to receive advanced notification of sale dates and to bid on available equipment.

Finally, as Ken mentioned, I will be out of the office for several weeks. While I’m out, please work with Scott Rivers regarding your surplus issues and questions. Scott can be reached at 717-787-6159 ext. 3224. If Scott is unavailable, and you need an immediate answer, please contact Michelle Thrush at 717-787-6159 ext. 3222. I appreciate your patience and cooperation during my absence.

*Joe Angelo, Division Chief  
State Surplus Property Program*

## On-Line and Physical Auctions

Completed sales from January 2008 for State Surplus have resulted in a gross revenue of approximately \$10,935 for our Commonwealth agencies or the General Fund.

### Completed OnLine Auctions

**DGS January Auction** – Included a Diebold Data Safe that sold for \$405 from the PA House of

# State Surplus

Representatives and a 1998 Ford Rollback that sold for \$7100 from the PA Attorney General—generated **\$9910** in revenue.

## **Completed PennDOT R.O.W. Auctions via Asset Auctions**

**Kim's Stanton Cleaners**—Included dry cleaning and clothing storage equipment—generated almost **\$1000** in revenue.

## **Current PennDOT R.O.W. Auctions via Asset Auctions**

**Yurchison's Auto Sales**—1977 Chevy Corvette, garage equipment, hand tools—Currently running on Asset Auctions **#80213**—First lot scheduled to close on Wednesday, February 13 at 10:00 AM.

# Federal Surplus

## Travel Trailer Sale Rolls Through February

Thanks to your tremendous response to our December Deals on Travel Trailers, we were able to move out of our space at the Farm Show Parking Lot on time.

To show our appreciation, we are **again offering the remaining Travel Trailers at the special low price of \$1850.00 each** during the entire month of February! The trailers are in great condition, either 2005 or 2006 model years, and can be used for a variety of purposes for your eligible organization.

We can only extend this offer through the end of February to show our appreciation of your response, so please contact our warehouse toll-free at 1-800-235-1555 to take advantage of this opportunity today!

**Plastic Waste Pipe - \$7.50 Each**  
**Liquid Storage Tank - \$375.00**  
**Concrete Saw - \$750.00**

## The Ability to Pay By Credit Card - Priceless

In recognition of the fact that many municipalities, school districts, and other eligible organizations are shifting towards Purchasing Cards rather than paying for supplies by organization check, the support staff has been working around the clock to enable the Federal Surplus Property Program to accept credit card payment for service charges. As of **March 1st**, we will accept your organization's major credit cards. Many thanks to our Director, **Ken Hess**, for his support of our efforts here and downtown. Special thanks to **Stuart Mosebey** who heads up our Operations Finance and Data Services Section for his hard work on the physical implementation of the program and its technical aspects.

Beginning in March, you will be able to pay for Federal Surplus Property Program service charges by major credit card (MasterCard, Visa, Discover or American Express) **imprinted with the name of your organization. No personal credit cards will be accepted.**

If you have any questions concerning our credit card policy, please contact our Marketing Director, **Mary Beth Enggren at 717-787-6159, extension 3207** or by email at [menggren@state.pa.us](mailto:menggren@state.pa.us).

## Hermitage Reminder

The Hermitage Distribution Center will be open for business February 4-7 and March 3-6, 2008.

# Federal Surplus

We will be open for business in Hermitage Monday 4:30 PM – 7:30 PM, Tuesday and Wednesday 8:30 AM – 4:30 PM, and Thursday 8:30 AM – 11:00 AM.

## This Month's Featured Items

**LIGHT UNITS**, Mfg. OVER-LOWE & ONAN, 6.0 DJE-3CE, TRAILER MOUNTED, 120/240 SINGLE PHASE, 6 KW, 3 LIGHT. GOOD Condition, Only 4 Available, Item Number 6320-08-0061-001, HBG WHSE, Service Charge **\$2995.00**.

**CUTTING EDGE**, Mfg. UNK, STEEL, 10" X 9' 8" X 1" THICK, 1" SQUARE HOLE. **NEW** Condition, Only 23 Available, Item Number 3830-08-0082-027, HBG WHSE, Service Charge **\$195.00**.

**HYDRAULIC JACK**, Mfg. EMERSON, 220, 24,000 LB CAPACITY, 200 LB MAX PRESSURE. GOOD Condition, Only 2 Available, Item Number 3590-08-0022-003, HBG WHSE, Service Charge **\$225.00**.

**MAINTENANCE PLATFORM**, Mfg. UNK, PORTABLE, 500 LB CAPACITY, . FAIR Condition, Only 1 Available, Item Number 1730-08-0032-027, HBG WHSE, Service Charge **\$225.00**.

**LOADER**, Mfg. DRESSER, 515, 1986, DIESEL, 3055 HOURS, 4 X 4, FORKS AND BACKHOE ATTACHMENT. FAIR Condition, Only 1 Available, Item Number 3805-08-0050-001, HBG WHSE, Service Charge **\$9500.00**.

**FLOORING**, Mfg. RUBBER PRODUCTS, RUBBER, 3/8 INCH THICK X 48" WIDE, 50 FEET LONG. **NEW** Condition, Only 10 Available, Item Number 5675-08-0093-001, HBG WHSE, Service Charge **\$50.00**.

**POWER PLANT**, Mfg. LIBBY, MEP 0093, 1987, 200KW, 1507HRS, 3PHASE, 6CYL. DIESEL. GOOD Condition, Only 2 Available, Item Number 6115-08-0031-002, HBG-HER WHSE, Service Charge **\$9500.00**.

**FORKLIFT**, Mfg. STILL, DFG 2/4002, 4000# CAPACITY, 1593 HRS., DEUTZ 3 CYL DIESEL. GOOD Condition, Only 1 Available, Item Number 3930-08-0031-003, HBG WHSE, Service Charge **\$2800.00**.

**FORKLIFT**, Mfg. CATERPILLAR, DP 50, 1995, 11,000# CAPACITY, 8746 HRS., DIESEL, DUAL TIRES. GOOD Condition, Only 1 Available, Item Number 3930-08-0061-002, HBG WHSE, Service Charge **\$8550.00**.

**TANK TRUCK**, Mfg. OSH KOSH, 1991, 6000 GAL, ALUM. TANK, 8610 MILES, 5163 HRS., CUMMINS DIESEL. GOOD Condition, Only 1 Available, Item Number 2320-08-0116-001,

# Federal Surplus

HBG WHSE, Service Charge **\$12995.00.**

**BED MATTRESS**, Mfg. UNK, 73 in. long X 24 in. wide X 4.5 in. high. **NEW** Condition, Only 10 Available, Item Number 7210-08-0101-008, HBG WHSE, Service Charge **\$25.00.**

**LIGHT**, Mfg. EMERGENCY SYSTEMS, GENERAL LIGHT SET, EMERGENCY. **NEW** Condition, Only 15 Available, Item Number 6230-08-0093-006, HBG WHSE, Service Charge **\$35.00.**

**GENERATOR**, Mfg. LOMBARDINI, 6 LD 325 GAS. USED Condition, Only 1 Available, Item Number 6115-08-0066-003, HBG WHSE, Service Charge **\$400.00.**

**CAMERA SET**, Mfg. POLAROID, NIKON, STILL PICTURE CAMERA SET, TRIPOD. USED Condition, Only 4 Available, Item Number 6720-08-0093-012, HBG WHSE, Service Charge **\$175.00.**

## **Equipment Recently Acquired by Your Neighbors...**

**Hamilton Township (Adams County)** acquired a Champion Grader which will be used for road-side maintenance such as clearing gutters and water ways, as well as for grading around the Township. The grader, originally valued at \$78,000.00 by the Federal government, was acquired for a service charge of only \$25,500.00. Township officials estimate a savings to their taxpayers of approximately \$35,000.00.

**Woodward Township (Lycoming County)** acquired a dump truck which will be used to replace an older dump truck used by the Township for general maintenance. The dump truck, originally valued at \$42,052.00 by the Federal government, was acquired for a service charge of only \$7,500.00. Township officials estimate a savings to their taxpayers of approximately \$8,000.00.

**North Hopewell Winterstown Volunteer Fire Company (York County)** acquired a travel trailer which will be used by the Township for extra storage, and as a canteen or rehabilitation facility in the event of a major disaster. The trailer, originally valued at \$18,814.00 by the Federal government, was acquired for a service charge of only \$4,500.00. Fire Company officials estimate a savings to their taxpayers of approximately \$4,500.00.

**DPW, Selinsgrove Center (Snyder County)** acquired 12 rotary chairs which will be used to replace broken office chairs in their facility. The chairs, originally valued at \$6,000.00 by the Federal government, were acquired for a service charge of only \$288.00. The Center officials estimate a savings to the Commonwealth taxpayers of approximately \$2,000.00.

**Liberty Township Volunteer Fire Company (Northumberland County)** acquired a trailer-mounted generator which will be used for powering certain items within the fire station, as well as for repair calls, fire, Hazmat, and to help with lighting at the local school. The generator, originally valued at \$13,351.00 by the Federal government, was acquired for a service charge of only \$375.00. Fire Company officials estimate a savings for their taxpayers at approximately \$17,000.00.

# Federal Surplus

**Rescue 40/US SARR Corporation (Beaver County)** acquired 7 load carrying systems which are specialized equipment, and were modified to be used in their field rescue operations. The systems, originally valued at \$4,200.00 by the Federal government, were acquired for a service charge of only \$70.00. Rescue Unit officials estimate a cost savings to their organization of approximately \$4,000.00.

**Rescue 40/US SARR Corporation (Beaver County)** acquired several vehicles, including a panel truck and a cargo trailer, which will be converted into command vehicles for field rescue operations. The two items, originally valued at \$17,100.00 by the Federal government, were acquired for a service charge of only \$350.00. Rescue Unit officials estimate a cost savings to their organization for these two items of rolling stock at approximately \$4,500.00.

**Pottsville City Housing Authority (Schuylkill County)** acquired 2 travel trailers which will be used as an additional office and as emergency housing for the Authority. The trailers, originally valued at \$37,000.00 by the Federal government, were acquired for a service charge of only \$2,400.00. Authority officials estimate a savings for their taxpayers of approximately \$5,000.00.

# Fixed Price Vehicles

## **GSA Fleet Sale**

The Fixed Price Sales Vehicle Program continues to be busy with more auctions posted for January. We are also pursuing a more “user friendly” procedure that would enable us to bring more vehicles into our warehouse in Harrisburg for distribution to our donees.

Also, please remember to get your requests in to us as soon as possible if you are interested in low mileage, quality late model cars, trucks, vans, and even heavy equipment. Call us **toll free at 1-800-235-1555** or contact our Fixed Price Vehicle screener, **Dave Fleischer**, directly at **717-439-5195** for additional information or to register your request for the next group of fixed priced vehicles.

## Law Enforcement

# 1033 Excess Property

### **Travel Trailer Sale Rolls Through February**

In case you only read the Law Enforcement articles, I wanted to make sure that you also saw this article that was posted on the Federal Surplus page. Many law enforcement agencies have already taken advantage of the tremendous savings on these travel trailers, converting them into command centers, communications trailers, and mobile offices.

Thanks to your tremendous response to our December Deals on Travel Trailers, we were able to move out of our space at the Farm Show Parking Lot on time.

To show our appreciation, we are **again offering the remaining Travel Trailers at the special low price of \$1850.00 each** during the entire month of February! The trailers are in great condition, either 2005 or 2006 model years, and can be used for a variety of purposes for your eligible organization.

**We can only extend this offer through the end of February to show our appreciation of your response, so please contact our warehouse toll-free at 1-800-235-1555 to take advantage of this opportunity today!**

### **Equipment Recently Acquired By Your Neighbors...**

**Saint Clair Police Department (Bedford County)** acquired a 1995 International Pole Truck with only 6,019 miles of use. The truck will be used to assist the police department in placing additional lighting throughout the community, and also utilized by officers to take photographs from the bucket for evidence. The truck, originally valued at \$50,000.00 by the Federal government, was acquired for a service charge of only \$14,900.00. Police Department officials estimate a savings to their taxpayers of approximately \$50,000.00.

Law Enforcement

# 1122 New Property

## Welcome to the Newest Members of the Pennsylvania 1122 Team!

### VF Imagewear

We are pleased to welcome [VF Imagewear](#) to Pennsylvania's 1122 Program. Our initial review of the exclusive price list for Pennsylvania looks like a savings from 10% to 55% on most items. So take advantage of Pennsylvania's exclusive offer, and save your Department's budget dollars on these and the many other items from our 1122 Program can provide!

### iSECUREtrac

We are also pleased to announce our second new partner this month, iSECUREtrac, to Pennsylvania's 1122 Program. iSECUREtrac's engineers have developed a variety of highly accurate surveillance technologies to match risk with surveillance intensity. You can use their products singly or in combination, as the criminal charge or offense warrants. With thousands of monitoring devices already in the field, the most widely used iSECUREtrac surveillance solutions include GPS Monitoring, House Arrest and Curfew Management, Automated Remote Alcohol Monitoring, and Voice Identification Systems.

Additionally, iSECUREtrac recently completed a pilot program for the Dallas, Texas School System with a new truancy program that involved electronic monitoring with great success.

If you are interested in any of the vendors mentioned in this month's articles, pricing any of the equipment mentioned, or if you have any questions about these or other available products from the Pennsylvania 1122 Program, please contact **Mr. Alfred Dean** at **(717) 787-6159, ext. 3203** or by e-mail to [aldean@state.pa.us](mailto:aldean@state.pa.us) .

# Calendar of Events

February 2008

Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1 Panel Discussion SCA Summit	2
3	4 Herm Dist Center Open	5 Herm Dist Center Open	6 Herm Dist Center Open	7 Herm Dist Center Open	8	9
10	11	12	13	14	15	16
17	18 CLOSED FOR HOLIDAY	19	20	21	22	23
24	25	26	27	28	29	

# Calendar of Events

## March 2008

Sun	Mon	Tue	Wed	Thu	Fri	Sat
30	31 Hermitage Dist Center Open					1
2	3 Hermitage Dist Center Open  State Agency Heavy Equip Screening	4 Hermitage Dist Center Open  State Agency Heavy Equip Screening	5 Hermitage Dist Center Open  State Agency Heavy Equip Screening	6 Hermitage Dist Center Open  PASBO-Hershey  State Agency Heavy Equip Screening	7 State Agency Heavy Equip Screening	8 State Agency Heavy Equip Screening
9 State Agency Heavy Equip Screening	10 State Agency Heavy Equip Screening	11 State Agency Heavy Equip Screening	12 State Agency Heavy Equip Screening	13 State Agency Heavy Equip Screening	14 State Agency Heavy Equip Screening	15 State Agency Heavy Equip Screening
16 State Agency Heavy Equip Screening	17 State Agency Heavy Equip Screening	18	19	20	21	22
23	24	25	26	27	28	29



























