

# Surplus Sampler

March 2007

## From The Director's Chair

They just can't keep us out of the news. Two weeks ago, I hosted a reporter with German Free Radio (similar to our NPR). Last week, Mary Beth Enggren was interviewed by Agence France Presse. It is an international newswire publishing in French, English and Spanish. The headquarters are in Paris, but they have offices throughout the world. Our reporter was posted in Washington DC, which is the largest AFP office outside Paris. AFP is actually the French equivalent of the Associated Press and Reuters. On March 1, we get back down to Earth, and will be interviewed for a story by the Harrisburg Patriot News. What do they all want to know????? Everything there is to know about our unique processes for dealing with the confiscated airport property. Have you gotten your souvenir pocket knife from us, yet?? If not, you better hurry. Looks like shipments to Europe might be on the rise soon. Bon chance!!!

Scott Pepperman is in Washington, DC this week attending the annual conference of State Agencies for Surplus Property. I expect that he will be bringing back lots of good information regarding changes to programs or new programs. I am hopeful for a decision soon regarding the surplus Katrina RV's and mobile homes. By the way, we received over 500 requests. Thanks to all of you who took the time to let us know about your needs! Scott has been lobbying hard and using his contacts with other agencies to get the folks in DC to let go of these units. At this point, we are all holding our breath and hoping that GSA releases at least a portion for local use. I am also looking forward to the data that is distributed at this conference which tells us how we measure up against other Surplus Programs in the US. I will ask Scott to share some of that information in next month's Sampler.

You may have noticed that we have been fiddling with the format for Fixed Price Vehicles. Last month, we sent out a list of available vehicles with the pricing up front. Believe me when I tell you that this took an awful lot of hard work by Jerry Vaux, Steve Livingston, and Scott Pepperman to convince GSA to give us the prices up front. These vehicles are in great shape and GSA is backing that up. They advised that they would take back or otherwise make good on any unlisted, major problems for up to 15 days after purchase. If you are looking for a good used vehicle, maintained to factory spec's, please give these a look. We do have very tight time constraints, so it is a good idea to get 'pre-approved' by your board so we can move quickly. I think you will be very pleased with the results.

Please note that in the near future, the State Surplus Division will be having some very unusual items for sale. We will be doing our very first Dutch auction on eBay of once-fired brass from a respected state law enforcement agency. We will be selling .40 caliber, 30-06, and .223 caliber casings in 150 lb barrels. At the price of scrap brass, you might consider this as an investment. State Surplus will also be selling a large cache of confiscated fireworks to **licensed dealers only**.

The Warehouse & Distribution Division is currently meeting with each of its' customers to discuss

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performance over the last contract year and roll out pricing for the coming period. I am happy to report that once again, we were able to reduce our budget. Actual costs for last year and projected for the coming are down 1%. Not easily accomplished in times of rising utility bills, fuel prices, and with labor contract stipulations. You will note that we are only billing for service from Jan '07- June '07 in this cycle. That is because many of you (and the Governor's Office of the Budget) have asked us to convert from a calendar year to a fiscal year billing cycle. So many of you, will have a little something left in your budgets for the balance of this year. However, we will be back again in July, with pricing reflecting a full 12 month cycle.

*Ken Hess, Director*

*Bureau of Supplies and Surplus Operations*

# State Surplus

## Doings and Happenings

There's still time to get your **monitor for only \$5.00** during our [sale on computer monitors](#) in the State Surplus Store. The sale has now been extended **until Friday, March 9**. Hurry in! We still have a great selection!

Don't forget that the first PennDOT on-line Municipal Bid Sale of the year will begin on Wednesday, March 21 at noon at [www.asset-auctions.com/padgs](http://www.asset-auctions.com/padgs). We haven't received the complete equipment list yet, but I understand that close to 3000 will be offered.

Also, the State Surplus Property Division is offering a ["mini seminar"](#) on navigating the Asset Auctions website at 9:00 AM, Thursday, March 15, Manor Township Municipal Building. We plan to have representatives from PennDOT and Asset Auctions present to answer any of your questions, and I will be there to facilitate. We would like to hold additional seminars in Clearfield and Harrisburg, but we do not have details for those seminars at the moment. If you need any additional information, please feel free to contact my office.

You can also view the current schedule for these auctions and all of our auctions on our [Supplies and Surplus Calendar](#).

## On-Line and Physical Auctions

**Completed auctions through February for State Surplus have resulted in a gross revenue of approximately \$95,505 for our Commonwealth agencies or the General Fund.**

**Monthly eBay Sales**—including ceramics, kilns, tires, laptop docking stations, a snowblower—generated revenue of approximately **\$1900**.

**Completed OnLine Auctions via Asset Auctions**—[www.asset-auctions.com](http://www.asset-auctions.com)  
None

### **Upcoming OnLine Auctions for State Agencies**

**Department of Public Welfare**—a backhoe, a loader, office equipment, electrical equipment, pews. Sale ends **Tuesday, March 6**.

# Federal Surplus

## Small and Minority Business Update!

Last month we reported that the Department of General Services was kicking off a campaign to better serve our small and minority businesses across the Commonwealth through the Federal Surplus Property Program. I am very pleased to announce that we are ready to make another 8(a) business eligible in the Program! Sterling Contracting LLC, located in Homestead (Allegheny County), is now eligible to take advantage of the bargains to be had through Federal Surplus. We also have several additional applications for other small and minority businesses pending at this time.

Watch for 8 (a) contractor success stories in this newsletter, and be sure to check our website at [www.dgs.state.pa.us](http://www.dgs.state.pa.us) for the SBA page, SBA fact sheet, and most importantly, our online inventory! Also, look for our information and representatives at future SBA meetings and trainings! Should you have any questions concerning our Program, eligibility requirements, or inventory availability, contact our Marketing Director, Mary Beth Enggren at 1-717-787-9725, ext. 3207. We look forward to working with your organization and serving your property needs.

## National Association of State Agencies for Surplus Property

Pennsylvania's Federal Surplus Property Program has been an active participant in the National Association of State Agencies for Surplus Property (NASASP) for the more than 60 years. Scott Pepperman attended NASASP's National Winter Meeting recently. Some of the major issues discussed are as follows:

-FEMA Trailers – As you know, we have been encouraging our donee organizations to place requests for FEMA mobile homes and travel trailers. I am proud to tell you that Pennsylvania is one of only four states with nearly 500 requests! According to FEMA and GSA representatives, as many as 50,000 homes and trailers may be available nationwide. GSA reported that they will begin to allocate the trailers and mobile homes within a week or two at the rate of 800-1000 per week. We will continue to update you on the movement of these items into Pennsylvania as soon as new information becomes available. If you have not yet registered your request, please do so with the [FEMA Trailer Request Form](#).

-DRMS Reorganization – The Department of Defense supplies about 75% of the property we receive for donation. Therefore, any time DoD changes procedures, it affects our Program. Recently, DoD reorganized and closed many of their depots, resulting in reduced visibility of available property and less property coming into Pennsylvania for donation. DRMS is trying to rectify this situation. Batch lots will now have two screenings by Pennsylvania - first at the depot, and then again for 48 hours at a new venture called Central Processing Centers (CPCs). This change will enable Pennsylvania to secure more useable property for our donees. Also, off-sites

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will now be available for our physical screening. Large quantities of property will be diverted to these off-sites from the property hubs established under the reorganization.

-SBA Information – SBA informed us that they will send a list of regional contacts that we can use for our outreach efforts.

-Finally, GSA Fleet Sales reported that nearly 40,000 vehicles will be sold through the Fixed Price Sales Program. Please read our article on the Fixed Price Sales Program for some new developments and changes in Pennsylvania's Program to better serve your needs!

## Hermitage Reminder

The Hermitage Distribution Center will be open for business in Hermitage March 5-8, and April 2-5. We will be open for business in Hermitage Monday 4:30 PM—7:30 PM, Tuesday and Wednesday 8:30 AM—4:30 PM, and Thursday 8:30 AM—11:00 AM. Look for the latest additions to our inventory, and don't forget about the Green Dot Discount!

## This Month's Featured Items

**FAN**, Mfg. HUNTER, 2380 B, 42 INCH, 4 BLADE, LOW PROFILE II. **NEW** Condition, Only 100 Available, Item Number 4140-06-0785-115, **HBG - HER WHSE**, Service Charge **\$25.00**.

**CLOCK, WALL**, Mfg. SKILCRAFT, 8 INCH, REQUIRES 1 AA BATTERY, FLUSH MOUNT HANGER. **NEW** Condition, Only 100 Available, Item Number 6645-06-0785-116, **HBG - HER WHSE**, Service Charge **\$8.00**.

**HANDLE, SOCKET**, Mfg. EASCO HAND TOOLS, 1/4 INCH,. **NEW** Condition, Only 100 Available, Item Number 5120-06-0785-015, **HBG WHSE**, Service Charge **\$5.00**.

**WRENCH**, Mfg. GRANDO, 16136, 1 INCH, OPEN AND BOX END. **NEW** Condition, Only 5 Available, Item Number 5120-06-0785-067, **HBG WHSE**, Service Charge **\$3.50**.

**PIPE WRENCH**, Mfg. RIDGID, 89225, TYPE II, HEAVY DUTY, 18 INCH. **NEW** Condition, Only 80 Available, Item Number 5120-07-0370-008, **HBG - HER WHSE**, Service Charge **\$28.50**.

**MEASURING TAPE**, Mfg. U.S. TAPE CO., 100 FT, STEEL. **NEW** Condition, Only 80 Available, Item Number 5210-07-0370-009, **HBG - HER WHSE**, Service Charge **\$7.50**.

**CONFERENCE TABLE**, Mfg. UNK, 48" X 12'. **GOOD** Condition, Only 1 Available, Item Number 7110-07-0370-003, **HBG WHSE**, Service Charge **\$225.00**.

**DISPENSER**, Mfg. SUNROC CORP, GF10WN-002, DRINKING, FREE STANDING, 115 VOLT. **NEW** Condition, Only 9 Available, Item Number 4110-07-0370-018, **HBG - HER WHSE**, Service Charge **\$150.00**.

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**LOCKSET**, Mfg. CORBIN RUSSWIN, LEVER RELEASE, STAINLESS STEEL. **NEW** Condition, Only 149 Available, Item Number 7125-07-0285-001, **HBG - HER WHSE**, Service Charge **\$15.00**.

**SALAD BAR**, Mfg. SERVOL, CAFETERIA, HOT COUNTER. GOOD Condition, Only 1 Available, Item Number 7310-07-0207-002, **HBG WHSE**, Service Charge **\$175.00**.

**REFRIGERATOR**, Mfg. JORDAN, FT-1-BR, COMMERCIAL, 115 VOLTS. GOOD Condition, Only 1 Available, Item Number 4110-07-0279-001, **HBG WHSE**, Service Charge **\$225.00**.

**FOIL**, Mfg. ALCAN FOIL PRODUCTS, 100 FT X 18". **NEW** Condition, Only 100 Available, Item Number 8135-06-0785-060, **HBG - HER WHSE**, Service Charge **\$15.00**.

## Equipment Recently Acquired by Your Neighbors...

**Hazleton Area School District (Luzerne County)**, acquired a scoop loader courtesy of our participation in the NASASP Overseas Program. The loader will be used by their maintenance department in a variety of jobs around the District. The loader, originally valued at \$41,377.00 by the Federal government, was acquired for a service charge of only \$12,500.00. School officials estimate a savings of approximately \$15,000.00 for their taxpayers with this acquisition.

**McCandless Township Sanitary Authority (Allegheny County)**, acquired a jack hammer and rock drill which will be used for breaking concrete and stone on work sites. The hammer and drill, originally valued at \$7,732.00 by the Federal government, were acquired for a service charge of only \$200.00 for the items. Authority officials estimate the savings to their taxpayers of approximately \$5,000.00. Use of the Federal Surplus Property Program over the last decade has helped the Authority to reduce taxes in their municipality.

**Lancaster Airport Authority (Lancaster County)**, acquired a warehouse wheeled tractor, a forklift, for use in moving aircraft around their facility. This item, originally valued at \$8,711.00 by the Federal government, was acquired for a service charge of only \$212.50. Authority officials estimate a savings to their County taxpayers of approximately \$2,000.00.

**Wilkes-Barre Township (Luzerne County)**, acquired a commercial paper shredder which will be used to destroy archived criminal files. The shredder, originally valued at \$5,000.00 by the Federal government, was acquired for a service charge cost of only \$25.00. Township officials estimate a savings to their taxpayers of approximately \$4,000.00.

**Pennsylvania Department of Corrections (Cumberland County)**, acquired one lot of double sided book shelves which will be used to set up a law library in the prison. The shelves, originally valued at \$10,000.00 by the Federal government, were acquired for a service charge of only \$500.00. Cost savings to the Commonwealth taxpayers with this acquisition is approximately \$3,000.00 according to Department officials.

**Lancaster County Career and Technology Center (Lancaster County)**, acquired a duplicating

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and bookbinding printer which will be used at their Brownstone Campus for their vocational printing program. The printer, originally valued at \$40,000.00 by the Federal government, was acquired for a service charge of only \$500.00. School officials estimate a savings to their taxpayers of approximately \$30,000.00.

**Anville Cleona School District (Lebanon County)**, acquired an upright locker for their maintenance program at the School. The locker, originally valued at \$12,585.00 by the Federal government, was acquired for a service charge of only \$312.50. School officials estimate a cost savings to their taxpayers of approximately \$7,500.00.

**Meyersdale Municipal Authority (Somerset County)**, acquired a maintenance all wheel drive maintenance truck which will be used to maintain their back roads without getting stuck. The truck, originally valued at \$15,750.00 by the Federal government, was acquired for a service charge of only \$300.00. Authority officials estimate a savings to their Authority of approximately \$3,000.00.

**Williamson Free School of Mechanical Trades (Delaware County)**, acquired double sided metal shelves which will be used for the school's new library. The shelves, originally valued at \$17,000.00 by the Federal government, were acquired for a service charge of only \$750.00. School officials estimate a savings for installing new shelves versus the surplus shelving of approximately \$100,000.

**Centre Township (Berks County)**, acquired an all wheel drive maintenance truck that will be used for the township as a snow plow. The truck, originally valued at \$29,069.99 by the Federal government, was acquired for a service charge of only \$3,500.00. Township officials estimate a savings of approximately \$10,000.00 to their taxpayers.

# Fixed Price Vehicles

## Something Different is Coming...

Starting with the April auction, the Division will house several vehicles at our Federal Surplus Distribution Center in Harrisburg, where you will be able to view and inspect them. Please watch our April newsletter and e-mail updates for pictures, descriptions and prices. And, as always, let us know how we can better serve your needs with Fixed Price Vehicles.

Please remember to get your requests in to us as soon as possible if you are interested in low mileage, quality late model cars, trucks, vans, and even heavy equipment. We are ready to work with your requests as we receive future lists of vehicles. Call us toll free at **1-800-235-1555** or contact our Fixed Price Vehicle screener, Jerry Vaux, directly on **717-319-3550** for further information or to register your request for the next group of fixed priced vehicles. This information will be vital to our efforts as we proceed into this new venture with GSA.

## Law Enforcement

# 1122 New Property

### 1122 National Steering Committee

Pennsylvania has been a member of the 1122 National Steering Committee for approximately 5 years. This Committee reviews the positive and negative events happening with the 1122 Program and helps to “steer” the Program. Recently, Pennsylvania’s Single Point of Contact (SPOC) Scott Pepperman participated in a Steering Committee conference call which reviewed a number of new procedures under consideration. One such procedure is the waiver process that has been discussed in other issues of this newsletter. We decided to create a separate “1122 Program Working Group” that would implement the recommendations made by the Steering Committee. Pennsylvania was asked to be a member of the Working Group, and our first task is to pursue the waiver process through the Governor’s Office in Pennsylvania. We will keep you informed of the progress in our attempts to allow more property to be available at tremendous cost savings to your organizations through the 1122 Program.

### Equipment Recently Purchased by Your Neighbors...

**Marlborough Township Police Department (Montgomery County)**, purchased a 2007 Chevrolet Tahoe all wheel drive vehicle with a police package that will be used as an every-day patrol vehicle. Chief Fluck indicated that he wanted the Tahoe after reading the results of tests completed by the Michigan State Police proclaiming the Tahoe the best vehicle available for police patrol. In addition to the all wheel drive factor, the report cited safety, speed handling, interior roominess, and access in the back to store weapons, clothing and other items. The total cost for this vehicle with police package was \$24,992.00. Department officials estimate a savings to their taxpayers of approximately \$4,200.00 over the cost of using a local or statewide contract.

**Berks County Jail (Berks County)**, purchased a contraband detection and identification system which will be used at the security system of their newly remodeled \$27-million jail facility. The system identifies both weapons and drugs before they are smuggled into the facility. The system was purchased from GE Security Systems, and it is the third such system to be purchased through the 1122 Program this year. The total cost to the Jail was \$47,881.00. Jail officials estimate a savings to their taxpayers to be approximately \$12,000.00 over local or state contracts.

# Calendar of Events

## March 2007

Sun	Mon	Tue	Wed	Thu	Fri	Sat
				1	2	3
4	5 Hermitage Dist Center Open	6 Hermitage Dist Center Open	7 Hermitage Dist Center Open	8 Hermitage Dist Center Open  Cambria County EMA	9	10
11	12 PA School Business Officials-PBGH  Heavy Equip Auction State Agencies Ends	13 PA School Business Officials-PBGH	14 PA School Business Officials-PBGH	15 PA School Business Officials-PBGH  Health Conf. Rep Solobay  Heavy Equip Auction Seminar Amrstrong Co	16	17
18	19	20	21 Heavy Equip Municipal Bid Sale Begins	22 Grants Workshop Sen Robbins	23	24
25	26	27	28	29 Grants Workshop Sen Regola	30	31

# Calendar of Events

## April 2007

Sun	Mon	Tue	Wed	Thu	Fri	Sat
1	2 Hermitage Dist Center Open	3 Hermitage Dist Center Open	4 Hermitage Dist Center Open  Heavy Equip Municipal Bid Sale Ends	5 Hermitage Dist Center Open	6	7
8	9	10	11	12	13	14
15	16	17	18 Heavy Equip Public Auction Begins	19 Grants Workshop Sen Orie	20	21
22 PA State Asso of Twp Supers Hershey	23 PA State Asso of Twp Supers Hershey	24 PA State Asso of Twp Supers Hershey	25 Heavy Equip Public Auction Ends	26	27	28
29	30 Hermitage Dist Center Open					

# State Surplus

**Sale!Sale!Sale!Sale!**

**All Monitors  
Only \$5.00 Each!**

**Monitors are CRT PC Monitors  
15", 17", and 21"  
No Flat Screen Monitors Available**

**Through Friday, March 30**

**Monday through Friday  
9:00 AM until 2:45 PM  
2221 Forster Street, PO Box 1365, Harrisburg  
717-787-6159 ext 3236**



## 2007 Municipal Heavy Equipment Auction Training

The Pennsylvania State Surplus Property Program on behalf of the Pennsylvania Department of Transportation invite you to attend a training session on our on-line auctions for heavy equipment. Due to changes in inventory control systems, **we will conduct only two heavy equipment auctions this year.** Both auctions will be on-line auctions. **There will be no live heavy equipment auctions this year.** If you do not have any on-line access to the internet, it is highly recommended for you to attend this training in order to participate in this year's auctions.

In order to ensure that you are able to access this valuable equipment resource, we invite you to attend our one-hour training session at **9:00 AM on March 15, 2007 at the Manor Township Municipal Building, 306 Byron Street, McGrann, PA 16236.** We will cover all of the information you need to know to successfully bid on PennDOT heavy equipment through Asset Auctions, our on-line auctioneer—**whether you have internet access or not!**

**Please respond** with the number of individuals that will be attending from your municipality **no later than March 12.** You may fax this registration form to 717-772-2491, or you may call us at 717-787-6159 ext. 3222 to register your municipality.

### Trevese Auction

**Municipal On-Line Auction:**

Wednesday, March 21— Wednesday, April 4

**Public On-Line Auction:**

Wednesday, April 18—Wednesday, April 25

### Waynesburg Auction

**Municipal On-Line Auction:**

Tuesday, October 2—Tuesday, October 16

**Public On-Line Auction:**

Wednesday, October 24—October 31

**Municipality:** \_\_\_\_\_

**Contact Person:** \_\_\_\_\_

**Contact Phone Number:** \_\_\_\_\_

**Contact Email:** \_\_\_\_\_

**Number Attending:** \_\_\_\_\_

























