

Surplus Sampler

February 2007

From The Director's Chair

Looks like we are heading back into the 'limelight'. This time Scott Pepperman was interviewed by the Associated Press for an article on the 1033 Law Enforcement Excess Property Program. Scott hooked up the reporter with one of customers – Bucks County. We understand that AP may feature the County's APC (Armored Personnel Carrier), obtained from us, that is used for arrests and rescues. At this time, we are uncertain when the story will run or what papers/online news services might pick it up. We will let you know as soon as we do.

Federal Surplus is also making a big splash with the rollout of a new joint marketing agreement with the Small Business Administration (SBA). Basically, we are attempting to extend access to Federal Surplus to 8A Small Businesses. We will launch two new website landing pages, run a feature on What's New at the DGS main web page, and send out a limited press release on February 6. However, our faithful Surplus Sampler reader's can get the complete skinny in Scott Pepperman's column following. Please keep this in mind for any small businesses in your communities that might be owned by a disadvantaged individual(s).

We have made a few upgrades to our process for disposing of Penndot heavy equipment. First, for STATE AGENCIES, we will now provide you two (2) full weeks to ascertain whether or not you are interested in acquiring Penndot heavy equipment. Please note that in order to make this accommodation, we will be providing you with PRELIMINARY inventory information. Usually what this means is that 1 or 2 pieces might be pulled from the sale should Penndot need to keep the equipment or discover errors made by the reporting districts. We think that giving you more time, will overshadow the slight possibility that the specific piece you pick might not end up being available. Presumably this additional time will allow you to consult more completely with your users and to secure funding. Next for MUNICIPAL customers, we have extended the payment period to one (1) full week. This will provide more time to work within your local guidelines to get checks cut or make wire transfers. Finally, for MUNICIPAL customers, we have extended the pickup time to one (1) full week. This should give you ample time to secure a lowboy (or carrier), schedule employees, and make an appointment with the Penndot yard for pickup. We certainly hope that you will find favor with these enhancements and welcome your feedback. Please check out Joe Angelo's column for more details and a link to our 2007 Heavy Equipment Auction Calendar.

Finally, I would like to share with you a success story. A sister organization to us, the Property Administration Office, provides security and repair parts to building managers across the Commonwealth. Recently, I noted that we acquired a considerable inventory of building supplies in Federal Surplus. I asked Terry Brown, the Supervisor, to take a look at our surplus property to see if there was anything that could be used to assist him. Following on the next page is a summary written by Terry on January 11, 2007, which highlights the savings that he was able to secure via the use of our program. As Terry mentioned, "[We are all trying to do the "Right Thing" in order to save the Commonwealth money.](#)" I couldn't have said it better. Perhaps the next time

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you are in need of building supplies, you might want to keep us in mind, and save some bucks for your organization.

"I recently received an E-Mail from Ken Hess containing information about maintenance items that Federal Surplus had available, along with a copy of the newsletter, "Surplus Sampler". I visited Federal Surplus and found a number of items that Property Management could use. Scott Hoyer (Fire & Safety), Steve Wasko (Carpenter Shop), and Art Lindsay (Plumbing Shop) were contacted to look at items for their work areas. The following is a list of approximate savings to Property Management.

Storeroom:

72 Coils #12 Black THHN Wire	Wesco Cost: \$49.55/coil	Federal Cost: \$10.00/coil
3 Rolls ¼" Soft Copper Tubing	Grainger Cost: \$50.36/roll	Federal Cost: \$10.00/coil
5 each Grease Gun w/Hose	Grainger Cost: \$22.31/each	Federal Cost: \$12.50/each

Total savings: STOREROOM \$3017.73

Fire & Safety:

27 rolls PIG Absorbing Matting Federal Acquisition Cost: \$136.61/roll Federal Cost: 50.00/roll

Total approximate savings: Fire & Safety \$2338.47

Carpenter Shop:

1 Coil Sash Chain	Approx. cost: \$100.00/coil	Federal Cost: \$25.00/coil
8 Box Toggle Bolts	Approx. cost: \$15.00/box	Federal Cost: \$7.50/box
1 Lot Tapcons (500+)	Approx. cost: \$.20/each	Federal Cost: \$3.00/lot
2 Each 4' Stepladder	Approx. cost: \$50.00/each	Federal Cost: \$30.00/each
12 Each Weather Strip	Approx. cost \$5.00/each	Federal Cost: \$1.00/each
6 Cans 5 GL Concrete Patch	Approx. cost \$100.00/can	Federal Cost: \$15.00/can

Total approximate savings: Carpenter Shop \$830.00

Plumbing Shop:

2 Torch Kits, 8 Flux, Brazing Rods, Aluminum Welding Rods, Plus Welding Rods, Shower Heads, Lavatory Faucets, 4 Copper tubing

Federal Acquisition Cost: 1944.16 Federal Cost: \$447.00

Total approximate savings: Plumbing Shop \$1497.16

Total approximate savings to Property Management: \$7683.36"

Ken Hess, Director

Bureau of Supplies and Surplus Operations

State Surplus

Doings and Happenings

We have finally completed the 2007 PennDOT Heavy Equipment Schedule as follows:

Action Item	Trevose, Bucks Co 3503 Neshaminy Blvd Bensalem, PA	Waynesburg, Greene Co 129 Jefferson Road, SR 0188 Waynesburg, PA
Field Submission of Paperwork and Pictures	Friday, February 16	Friday, September 7
Preliminary List of Equipment To DGS	Friday, February 23	Friday, September 14
Final Equipment List	Friday, March 2	Friday, September 21
State Agency Screening Start	Monday, February 26	Monday, September 17
State Agency Screening End	Monday, March 12	Wednesday, October 1
Municipal On-Line Auction Start	Wednesday, March 21	Thursday, October 2
Municipal On-Line Auction End	Wednesday, April 4	Thursday, October 16
Municipal Payment Due	Monday, April 11	Monday, October 23
Municipal Removal Deadline	Wednesday, April 18	Tuesday, October 30
Public On-Line Auction Start	Wednesday, April 18	Wednesday, October 24
Public Preview Days	April 23 and 24	October 29 and 30
Public Auction On-Line Auction Ends	Wednesday, April 25	Wednesday, October 31
Public Payment Due	Monday, April 30	Monday, November 5
Public Removal	April 30-May 3	November 5-8

You can also view the current schedule for these auctions and all of our auctions on our [Supplies and Surplus Calendar](#).

As Ken stated, we have done our best to re-work this schedule to the benefit of State Agencies and Municipalities, both of whom needed additional time for approvals. Also, we will only allow **One Week** of bidding for the general public to accommodate our abbreviated schedule and to

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address concerns that the public bid process was too lengthy. As always, please keep us informed as to how well the new schedule is working for you.

As reflected in this schedule, please bear in mind that there will be **No Live Auction** of heavy equipment this year. If you do not have the ability to bid on-line, please contact my office for assistance. Some of our bidders have used proxy bids with the auctioneer in previous auctions, and we intend to continue to offer that service as long as it is needed.

Finally, we will conduct a [sale on computer monitors](#) during the entire month of February in our State Surplus Store. All monitors are only **\$5.00 Each!** Could be a great Valentine's Day gift for that special someone..... For more gift ideas, keep an eye on our eBay page (seller id: pastatesurplus) for video equipment, a drum set, and a whirlpool.

On-Line and Physical Auctions

Completed auctions for the month of January for State Surplus have resulted in a gross revenue of approximately \$93,605 for our Commonwealth agencies or the General Fund.

Monthly eBay Sales—including computer monitors and a gun rack—generated revenue of approximately **\$355**.

Completed OnLine Auctions via Asset Auctions—www.asset-auctions.com

Pennsylvania Game Commission—various Commonwealth locations—generated revenue of approximately **\$93,250**.

Upcoming OnLine Auctions for State Agencies

Harrisburg State Hospital, and Shawnee's Ceramics—kilns, dryers, paints, molds, and unfinished figurines will be offered via eBay. The items will be posted this week on our eBay page—seller keyword: pastatesurplus. All of the items are located here in our warehouse, and will be available for local pick up only, with scheduled appointment.

Federal Surplus

Federal Surplus Now Serving Small Minority Business

Actually, we have been able to serve the Small Business community since 1999, when the National Association of State Agencies for Surplus Property (NASASP) and the Small Business Administration (SBA) completed the first of our Memorandums of Agreement for the transfer of Federal Surplus Property, with the blessing of the U.S. General Services Administration (GSA). However, the initial agreement caused confusion with the small businesses and our State Agencies alike. Subsequently, SBA and NASASP recently revised the agreement in order to clarify the program for all involved parties.

The agreement states that your small business must be qualified by SBA as an 8(a) (minority business) to qualify for the Federal Surplus Property Program. If your organization is 8(a) certified, please visit our new web page for [Small Business Administration 8\(a\) Participants](#) to download our Federal Surplus Property Program application, or you can obtain an application by calling us toll-free at **1-800-235-1555**.

Look for upcoming articles on success stories by 8 (a) contractors in this newsletter, and be sure and check our website for our online inventory to make your own success story! Should you have any questions concerning our Program, eligibility requirements or inventory availability contact our Marketing Director, Ms. Mary Beth Enggren at 1-717-787-9725, ext. 3207. We look forward to working with your organization and serving your property needs.

FEMA Trailer Update

For almost one year, the Pennsylvania State Agency has been working with FEMA to receive travel trailers and mobile homes for the Commonwealth that are excess to FEMA's needs. Finally, we are seeing the fruits of our labor as FEMA is preparing to declare almost 10,000 trailers and mobile homes excess to their needs. Currently, the bulk of the trailers and mobile homes are located in Hope, Arkansas, but many may be even closer to Pennsylvania. In order to keep service charges as low as possible, we will attempt to locate the closer trailers first.

Thus far, **more than 100 Pennsylvania organizations** have requested travel trailers and/or mobile homes. If your organization is not among the Pennsylvania 100, it's not too late to submit your request. We anticipate the release of the travel trailers and mobile homes for donation within the next few months.

For additional information and a request form for the trailers, please click on the following link: [FEMA Trailer Availability](#), or contact **Mary Beth Enggren** at **717-787-9725, ext. 3207**.

Federal Surplus

Hermitage Reminder

The Hermitage Distribution Center will be open for business in Hermitage February 5-8, and March 5-8. We will be open for business in Hermitage Monday 4:30 PM—7:30 PM, Tuesday and Wednesday 8:30 AM—4:30 PM, and Thursday 8:30 AM—11:00 AM. Look for the latest additions to our inventory, and don't forget about the Green Dot Discount!

This Month's Featured Items

FEATURED ITEM IN HARRISBURG!

OAK CABINET, Mfg. UNKNOWN, 3 DRAWER, UPPER LEVEL HAS TWO DOORS AND TWO SHELVES THAT CAN BE REMOVED TO INSTALL A TV, 36' WIDE X 76' HIGH X 25" DEEP. Several Available, HBG WHSE, Service Charge **was \$75.00, NOW ONLY \$56.25! Save even more when you take an additional 10% off if you acquire 5 or more cabinets!**

CONVENTIONAL CAB, Mfg. FORD MOTOR CO, L9000, 1991, CONVENTIONAL CAB W/ GENERATOR ATTACHED. GOOD Condition, Only 1 Available, Item Number 2310-06-0695-001, [REDACTED] Service Charge **\$7000.00**.

PLYWOOD, Mfg. UNK, 3/4" USED, 48" X 24", NUMEROUS PIECES ON PALLET. GOOD Condition, Only 1 Available, Item Number 5510-07-0055-007, [REDACTED] Service Charge **\$150.00**.

PLYWOOD, Mfg. UNK, 3/4" USED, MISC SIZES, NUMEROUS PIECES ON PALLET. GOOD Condition, Only 3 Available, Item Number 5510-07-0055-006, [REDACTED] Service Charge **\$100.00**.

TORCH OUTFITS, Mfg. BERNARD, 2000, 1992, ARC WELDING, GAS SHIELDED, INCLUDES GAUGE, PUMP, HOSES. **NEW** Condition, Only 100 Available, Item Number 3431-07-0099-001, [REDACTED] Service Charge **\$15.00**.

EXERCISER, Mfg. LIFECYCLE, 9500, ADJUSTABLE SEAT, ELECTRONIC READOUT. GOOD Condition, Only 1 Available, Item Number 7810-07-0114-004, [REDACTED] Service Charge **\$125.00**.

SHIELD, Mfg. UNK, RIOT, FULL BODY, 36" X 21",. GOOD Condition, Only 99 Available, Item Number 4240-07-0136-020, [REDACTED] Service Charge **\$20.00**.

LIGHT, Mfg. LUMAPRO, 15 WATT FLOURESCENT, 50 FOOT CORD, 125 VOLT. **NEW** Condi-

Federal Surplus

tion, Only 218 Available, Item Number 6230-07-0029-002, [REDACTED] Service Charge **\$40.00.**

ENGINE STAND, Mfg. LINCOLN, W93778, ENGINE STAND WITH WHEELS, 1250 LB CAPACITY. **NEW** Condition, Only 6 Available, Item Number 2815-07-0029-003, [REDACTED] Service Charge **\$125.00.**

MICROMETER, Mfg. SCHERR-TUMICO, 1 - 2 INCH, .0001" INCREMENTS. GOOD Condition, Only 8 Available, Item Number 5210-07-0136-004, [REDACTED] Service Charge **\$10.00.**

MICROMETER, Mfg. FOWLER, 1 - 2 INCH, .0001" INCREMENTS, DIAL READOUT. GOOD Condition, Only 31 Available, Item Number 5120-07-0136-002, [REDACTED] Service Charge **\$20.00.**

MICROMETER, Mfg. FOWLER, 2 - 3 INCH, .0001" INCREMENTS, DIAL READOUT. GOOD Condition, Only 32 Available, Item Number 5210-07-0136-007, [REDACTED] Service Charge **\$25.00.**

MICROMETER, Mfg. FOWLER, 5 - 6 INCH, .0001" INCREMENTS, DIAL READOUT. GOOD Condition, Only 35 Available, Item Number 5120-07-0136-003, [REDACTED] Service Charge **\$30.00.**

MICROMETER, Mfg. FOWLER, 3 - 4 INCH, .0001" INCREMENTS, DIAL READOUT. GOOD Condition, Only 34 Available, Item Number 5210-07-0136-009, [REDACTED] Service Charge **\$25.00.**

MICROMETER, Mfg. FOWLER, 4 - 5 INCH, .0001" INCREMENTS, DIAL READOUT. GOOD Condition, Only 32 Available, Item Number 5210-07-0136-014, [REDACTED] Service Charge **\$30.00.**

TOOL BOX, Mfg. UNK, METAL, DRAWERS WITH FLIP TOP, CONTAINS MISC TOOLS. FAIR Condition, Only 1 Available, Item Number 5140-07-0136-017, [REDACTED] Service Charge **\$125.00.**

MEAT CUTTER, Mfg. KESSEL, 6-612, 115 VOLTS,. FAIR Condition, Only 1 Available, Item Number 7320-07-0136-021, [REDACTED] Service Charge **\$300.00.**

FOOD SLICER, Mfg. REDCO, PC-19, 208 VOLT, PRECISION BUILT. FAIR Condition, Only 1 Available, Item Number 7320-07-0136-022, [REDACTED] Service Charge **\$325.00.**

Federal Surplus

Equipment Recently Acquired by Your Neighbors...

Newtown Township Police Department (Bucks County), acquired 6 laptop computers which will be used to replace older computers and used by officers in the office. The laptops, originally valued at \$14,597.00 by the Federal government, were acquired by the Police Department for a service charge of only \$1,350.00. Department officials estimate a savings of approximately \$5,500.00.

Saltlick Township (Fayette County), acquired a trailer chassis which will be used to haul items around the Township for maintenance work. This trailer, originally valued at \$4,895.00 by the Federal government, was acquired by the Township for a service charge of only \$95.00. Township officials estimate a savings to their taxpayers of approximately \$700.00.

Rescue 40/US SARR Corporation (Beaver County) acquired a cargo truck and a tactical decontamination system. The truck will be used to carry both personnel and cargo to and from the site of a search and rescue mission, the decontamination system will be used to wash residue from outer wear and individuals after rescue missions in the field. These two items, originally valued at \$72,000.00 by the Federal government, were acquired for a total service charge of only \$350.00. Donee officials estimate a savings to their organization of approximately \$6,000.00.

Ohio Township (Allegheny County), acquired a Ford E350 van and a maintenance truck which will be used in the Township to carry personnel and materials to job sites in their park. These items, originally valued at \$51,000.00 by the Federal government, were acquired for a service charge of only \$5,750.00. Township officials estimate a savings to their taxpayers of approximately \$22,000.00.

Menallen Township (Adams County), acquired 176 pieces of culvert pipe which will be used to put in new roads throughout the Township. The pipe, originally valued at \$17,677.00 by the Federal government, was acquired for a service charge of only \$2,640.00. Township officials estimate a savings to their taxpayers of approximately \$24,000.00.

Menallen Township (Adams County) acquired 35 matching chairs with arms which will be used in their Township office for conducting meetings. These chairs, originally valued at \$8,750.00 by the Federal government, were acquired by the Township for a service charge of only \$700.00. Township officials estimate a savings to the taxpayers for this acquisition to be approximately \$2,000.00.

Mercy Hospital (Allegheny County), acquired 151 sleeping bags which will be used for their homeless program. These sleeping bags, originally valued at \$11,325.00 by the Federal government, were acquired by the Hospital for a service charge of only \$1,812.00. Hospital officials estimate a savings to their Program of approximately \$2,000.00.

Primary Health Network (Mercer County), acquired 2 desks which will be used for their physician's office in the clinic. These desks, originally valued at \$7,200.00 by the Federal government, were acquired for a service charge of only \$100.00. Officials at the clinic estimate a savings to their clients and Program of approximately \$500.00.

Keystone Blind Association (Mercer County) acquired 16 Pentium computers which will be used throughout their blind and handicapped programs. The computers, originally valued at

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\$15,000.00 by the Federal government, were acquired for a service charge of only \$100.00. Association officials estimate a savings to their Program and clients of approximately \$7,000.00.

Pottsville Area School District (Schuylkill County), acquired a cargo truck and a truck with a service platform. These trucks will be used to replace the older vehicles now being used by the School District for maintenance work and plowing snow. The vehicles, originally valued at \$90,000.00 by the Federal government, were acquired for a service charge of only \$10,000.00. School District officials estimate a savings to their taxpayers of approximately \$60,000.00.

Fixed Price Vehicles

Attention, New Auctions for February 2007

Listing for February 2007 Sale

Recently, we e-mailed the listing for the first of two vehicle sales in February 2007 to all registered organizations. The second sale is set for **February 22, 2007**. Watch for a listing of available vehicles within the next week to ten days. Please respond as soon as possible to Jerry Vaux at the number listed below if you are interested in receiving pictures and prices for any listed vehicle. Timeliness is key in this effort, so if you have any questions you may also contact **Mary Beth Enggren, our Marketing Director at 1-717-787-6159, ext. 3207**.

Please remember to get your requests in to us as soon as possible if you are interested in low mileage, quality late model cars, trucks, vans, and even heavy equipment. We are ready to work with your requests as we receive future lists of vehicles. Call us toll free at **1-800-235-1555** or contact our Fixed Price Vehicle screener, **Jerry Vaux**, directly on **717-319-3550** for further information or to register your request for the next group of fixed priced vehicles. This information will be vital to our efforts as we proceed into this new venture with GSA.

Law Enforcement

1033 Excess Property

Bucks County and their Peacekeepers Go National!

Last year, we brought you the story of the South Central Emergency Response Team in Bucks County and their acquisition and use of two Peacekeeper armored personnel carriers. By acquiring these two \$80,000 machines for a service charge of only \$4,500, they are now able to safely handle hostage situations and rescue downed officers and civilians in the line of fire.

Recently, we received a call from a reporter from the Associated Press, who was writing a story about the 1033 Program, its donations and success stories. We are fortunate here in Pennsylvania to have many success stories, but the one involving the Emergency Response Team and their Peacekeepers was an especially good fit for the article. I am happy to report that the story made the cut, and became not only a national Associated Press story, but was picked up by CNN as well.

Congratulations to the South Central Emergency Response Team and to all of our 1033 customers. Check the newly available items this month to become our next success story!

Items Currently Available

BLAZER, Mfg. GENERAL MOTORS, CD 10516, 1985, 4X4, 6.2 LITER DIESEL, 94933 MILES, AUTOMATIC. Only 1 available, Service Charge **\$700.00**.

CUBE VAN, Mfg. GENERAL MOTORS, MODEL 30, 1986, 6.2 LITER DIESEL, 27991 MILES, AUTOMATIC. Only 1 available, Service Charge **\$500.00**.

PICKUP TRUCK, Mfg. GENERAL MOTORS, CD 30903, 1985, 4X4, 6.2 LITER DIESEL, 2710 MILES, AUTOMATIC. Only 1 available, Service Charge **\$1,800.00**.

Law Enforcement

1122 New Property

Waiver Process Update

Last month, we informed you of upcoming meetings to discuss the waiver process and the ability of our law enforcement organizations to negotiate lower prices with vendors who are not currently part of the GSA 1122 Schedules, but are on general GSA Schedules. I am pleased to report that we were able to effect just such a negotiation recently to purchase some Personal Protection Equipment for the Office of Attorney General (OAG). We were able to secure the brand name the OAG desired at a price lower than the GSA Schedule. I will keep you posted of future successes in securing waivers through this process and bringing you the right equipment to complete the mission...at a price you can afford!

Equipment Recently Purchased by Your Neighbors...

Pennsylvania Office of Attorney General (Dauphin County) purchased a ground penetrating radar kit which will be used for investigations, looking for buried materials. Their total cost through the 1122 Program was \$30,710. Attorney General officials estimate a savings to the taxpayers of approximately \$2,000.00.

Derry Township Police Department (Dauphin County), purchased a mobile command center which will be used for call outs for any type of emergency to act as an on site command post. The total cost for this mobile command center was \$276,164.00. The savings to the Township taxpayers is estimated at approximately \$20,000.00 by using the 1122 Program.

Calendar of Events

February 2007

Sun	Mon	Tue	Wed	Thu	Fri	Sat
				1	2	3
4	5 Hermitage Dist Center Open State Surplus Monitor Sale Begins	6 Hermitage Dist Center Open	7 Hermitage Dist Center Open	8 Hermitage Dist Center Open	9	10
11	12	13	14	15	16	17
18	19 CLOSED FOR STATE HOLIDAY	20	21	22	23	24
25	26 Heavy Equipment Auction State Agencies Begins	27	28 State Surplus Monitor Sale Ends			

Calendar of Events

March 2007

Sun	Mon	Tue	Wed	Thu	Fri	Sat
				1	2	3
4	5 Hermitage Dist Center Open	6 Hermitage Dist Center Open	7 Hermitage Dist Center Open	8 Hermitage Dist Center Open Cambria County EMA	9	10
11	12 PA School Business Officials-PBGH Heavy Equip Auction State Agencies Ends	13 PA School Business Officials-PBGH	14 PA School Business Officials-PBGH	15 PA School Business Officials-PBGH Grants Workshop Senator Regola	16	17
18	19	20	21 Heavy Equip Municipal Bid Sale Begins	22 Grants Workshop Sen Robbins	23	24
25	26	27	28	29	30	31









































